

# COUTURE

JUNE 2 – 6, 2017 | WYNN & ENCORE LAS VEGAS

**2017** RETAILER PROFILE BOOK

## 2017 RETAILER PROFILE BOOK

COUTURE IS DELIGHTED TO PRESENT THE 2017 RETAILER PROFILE BOOK. THE RETAILER PROFILE BOOK IS DESIGNED TO PROVIDE KEY BUSINESS DATA ON HOSTED RETAILERS FOR COUTURE EXHIBITORS AND SPONSORS TO USE IN DETERMINING POTENTIAL BUSINESS PARTNERSHIPS WITH THESE RETAILERS. THE COUTURE SHOW IS THE PERFECT VENUE FOR EXHIBITORS AND SPONSORS TO MAKE APPOINTMENTS WITH THESE RETAILERS AND MUTUALLY CONSIDER FUTURE BUSINESS OPPORTUNITIES. THE RETAILER PROFILE BOOK INCLUDES 2017 CORNERSTONE RETAILERS WHO COMPLETED THEIR PROFILE UPDATES BY THE PUBLISHED DEADLINE TO ENSURE TIMELY PRODUCTION AND DEADLINE OF THIS BOOK TO YOU.

### **SUGGESTED USAGE**

You will also notice we have included the retailers' top jewelry and timepiece brands for 2017. Although certainly not meant to be exclusive, we think adding these snapshots of the retailers will help you further understand a store's merchandising mix and assist you in targeting retailers that fit your lines. COUTURE requests that all exhibitors and sponsors use this information contained within this guide responsibly and keep privacy concerns in mind.

### **DISCLAIMER**

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CORNERSTONE  
RETAILERS

**Abbott's Jewellery**

#18 Heritage Quay, P.O. Box 3411  
 St. John's City, Saint John  
 Antigua & Barbuda  
 Tel: 268-462-3107  
 www.abbottsjewellery.com

Primary Contact: Dorothy Marshall, Floor Manager/Purchaser  
 Email: dmarshall@abbottsjewellery.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

John Hardy  
 Tacori  
 Marco Bicego  
 Chimento  
 Le Vian

**TOP WATCH BRANDS CARRIED**

Rolex  
 Omega  
 TAG Heuer  
 Longines  
 Tissot

**ABC Home**

888 Broadway  
 New York, NY 10003  
 Tel: 646-602-3373  
 www.abchome.com

Primary Contact: Erica Gatsik, Divisional Merchandise Manager  
 Email: egatsik@abchome.com

**RETAILER DEMOGRAPHICS**

Type of Business: Department Store/Leased Department Operator  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Gifts  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

ILA  
 Polly Wales  
 Zoe Chicco

## Al Tayer Group LLC

Dubai, Garhoud 2623

UAE

Tel: 009714 -2011041

www.altayer.com

Primary Contact: Hagop Balabanian

Email: hbalabanian@altayer-insignia.com

Secondary Contact: Sheila Alva

### TOP JEWELRY BRANDS CARRIED

Boucheron

David Yurman

Marli

Buccellati

Yeprem

### RETAILER DEMOGRAPHICS

Type of Business: Department Store/Leased Department Operator

# of Storefronts: 4-10 stores

Primary Merchandise Category: Jewelry

Annual Sales Volume: More than \$10 million

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## Alberto y Melva SA

PO Box 1595-2050

San Jose

Costa Rica

Tel: 506 88443634

Primary Contact: Melva Grimaldo, Vice President/Owner

Email: melvagrimaldo@gmail.com

Secondary Contact: Laura Johanning

### TOP JEWELRY BRANDS CARRIED

Roberto Coin

Mikimoto

Marco Bicego

Chimento

Hearts On Fire

### TOP WATCH BRANDS CARRIED

Gucci

### RETAILER DEMOGRAPHICS

Type of Business: Independent Jewelry Retailer (1-3 stores)

# of Storefronts: 2-3 stores

Primary Merchandise Category: Jewelry

Annual Sales Volume: Between \$1 million and \$3 million

## Albert's Diamond Jewelers

711 Main St.  
Schererville, IN 46375  
Tel: 219-322-2700  
www.albertsjewelers.com

Primary Contact: Joshua Halpern  
Email: joshua@albertsjewelers.com  
Secondary Contact: amanda@albertsjewelers.com

### RETAILER DEMOGRAPHICS

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 2-3 stores  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: More than \$10 million

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### TOP JEWELRY BRANDS CARRIED

David Yurman  
John Hardy  
Mikimoto  
Roberto Coin

### TOP WATCH BRANDS CARRIED

Cartier  
Breitling  
Omega

## Alchemy

1022 NW Lovejoy St.  
Portland, OR 97209  
Tel: 503-227-8373  
www.alchemyjeweler.com

Primary Contact: David Iler, Owner  
Email: david@alchemyjeweler.com

### RETAILER DEMOGRAPHICS

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$1 million and \$3 million

### TOP JEWELRY BRANDS CARRIED

Todd Reed  
Temple St. Clair  
Alex Sepkus  
Erika Winters  
Zaffiro

**Alson**

28149 Chagrin Blvd.  
 Cleveland, OH 44122  
 Tel: 216-464-6767  
 www.alsonjewelers.com

Primary Contact: Chad Schreibman, President  
 Email: chad@alsonjewelers.com  
 Secondary Contact: david@alsonjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Roberto Coin  
 Marco Bicego  
 Penny Preville  
 IPPOLITA

**TOP WATCH BRANDS CARRIED**

Rolex  
 Cartier  
 IWC  
 TAG Heuer  
 Baume & Mercier

**Alter's Gem Jewelry, Ltd.**

3155 Dowlen  
 Beaumont, TX 77706  
 Tel: 409-861-3005  
 www.hellodiamonds.com

Primary Contact: Brian Alter, Manager/Owner  
 Email: brian@hellodiamonds.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
 David Yurman  
 John Hardy  
 Scott Kay  
 A. Jaffe

**TOP WATCH BRANDS CARRIED**

Rolex  
 Raymond Weil  
 Grand Seiko  
 Oris  
 Seiko

**Alvin Goldfarb Jeweler**

305 Bellevue Way NE  
Bellevue, WA 98004  
Tel: 425-454-9393  
www.agjeweler.com

Primary Contact: Steven Goldfarb, President  
Email: shelly@agjeweler.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
Mikimoto  
Michael B  
Lazare Kaplan

**TOP WATCH BRANDS CARRIED**

Rolex  
Breitling  
Panerai  
Jaeger LeCoultre  
Tudor

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**Amanda Pinson Jewelry, LLC.**

800 Market St.  
Chattanooga, TN 37402  
Tel: 423-209-2828  
www.amandapinsonjewelry.com

Primary Contact: Amanda Pinson, Owner/Operator  
Email: amanda@amandapinsonjewelry.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$500,000 and \$1 million

**TOP JEWELRY BRANDS CARRIED**

Pomellato  
Elizabeth Locke  
Yossi Harari  
GURHAN  
Phillips House



## Amazon Fashion EU

60 Holburn Viaduct  
London EC1A 2BN  
United Kingdom  
www.amazon.co.uk

### TOP JEWELRY BRANDS CARRIED

Solange Azagury-Partridge  
Georg Jensen  
King Baby  
La Brune et La Blonde

Primary Contact: Julian Exposito-Bader, Head of Buying Jewellery  
EU

Email: julianex@amazon.co.uk

### RETAILER DEMOGRAPHICS

Type of Business: Online Retailer  
Primary Merchandise: Jewelry  
Annual Sales Volume: More than \$10 million

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## Art + Soul Gallery

1615 Pearl St.  
Boulder, CO 80302  
Tel: 303-544-5803  
www.artandsoulboulder.com

### TOP JEWELRY BRANDS CARRIED

Anne Sportun  
Alex Sepkus  
Tap by Todd Pownell  
Polly Wales  
Adel Chefridi

Primary Contact: Debbie Klein

Email: deb@artandsoulboulder.com

### RETAILER DEMOGRAPHICS

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$1 million and \$3 million

**Artisan**

3-23-2 Yotsuya-dori Chikusa-ku  
 Nagoya, Aichi 464-0819  
 Japan  
 Tel: 81527813223  
 www.artisan-j.jp

Primary Contact: Hiroki Aoyama, President  
 Email: artisan@dance.ocn.ne.jp  
 Secondary Contact: artisana3@i.softbank.jp

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

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**TOP JEWELRY BRANDS CARRIED**

Jamie Joseph  
 Moritz Glik  
 Arman Sarkisyan  
 Suzanne Kalan  
 Mizuki

**Artistic Jewelers/Art of Time**

61 Front St.  
 Philipsburg, St. Maarten  
 Netherlands  
 Tel: 1-721-542-3456  
 www.artisticjewelers.com

Primary Contact: Sunil Alwani  
 Email: info@artisticjewelers.com  
 Secondary Contact: Ashok Alwani, info@artoftimejewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 John Hardy  
 Marco Bicego  
 Mikimoto  
 Pomellato

**TOP WATCH BRANDS CARRIED**

Audemars Piguet  
 Breitling  
 Omega

**Aucoin Hart Jewelers**

1525 Metairie Rd.  
 Metairie, LA 70005  
 Tel: 504-834-9999  
 www.aucoinhart.com

Primary Contact: Tommy Aucoin, President  
 Email: tommy@aucoinhart.com  
 Secondary Contact: rob@aucoinhart.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Marco Bicego  
 Mikimoto  
 Penny Preville  
 Simon G

**TOP WATCH BRANDS CARRIED**

Rolex  
 Tudor  
 TAG Heuer  
 Michele  
 Raymond Weil

**Bachendorf's**

6019 Berkshire #200  
 Dallas, TX 75225  
 Tel: 214-692-9000  
 www.bachendorfs.com

Primary Contact: Lawrence Bock, President  
 Email: lbock@bachendorfs.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain  
 # of Storefronts: 2-3 stores  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Roberto Coin  
 Mikimoto  
 John Hardy

**TOP WATCH BRANDS CARRIED**

Rolex  
 Omega  
 Breitling

**Bailey's Fine Jewelry**

PO Box 17709  
 Raleigh, NC 27619  
 Tel: 919-832-4144  
 www.baileybox.com

Primary Contact: Lauren Troxler, Director of Merchandising  
 Email: lauren.troxler@baileybox.com  
 Secondary Contact: Maria Muller, maria.muller@baileybox.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 IPPOLITA  
 John Hardy  
 Marco Bicego  
 Mikimoto

**TOP WATCH BRANDS CARRIED**

TAG Heuer  
 Shinola Detroit  
 Seiko  
 Tory Burch  
 Daniel Wellington

**BC Clark**

101 Park Ave.  
 Oklahoma City, OK 73102  
 Tel: 405-232-8806  
 www.bcclark.com

Primary Contact: Coleman Clark, President  
 Email: colemanclark@bcclark.com  
 Secondary Contact: mitchell@bcclark.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Roberto Coin  
 Marco Bicego  
 Mikimoto  
 John Hardy

**TOP WATCH BRANDS CARRIED**

Rolex  
 Patek Philippe  
 TAG Heuer  
 Breitling  
 Shinola Detroit

**Be On Park**

152 S Park Ave.  
 Winter Park, FL 32789  
 Tel: 407-644-1106  
 www.beonpark.com

Primary Contact: Janice Blumberg, Co-Owner  
 Email: jan@beonpark.com  
 Secondary Contact: Matina Williams, matina@beonpark.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Penny Preville  
 Roberto Coin  
 John Hardy  
 Elizabeth Locke  
 JudeFrances

**TOP WATCH BRANDS CARRIED**

Hermes

**Belgian Diamond Specialties**

16 N Santa Cruz Ave.  
 Los Gatos, CA 95030  
 Tel: 408-395-4500  
 www.belgiandiamond.com

Primary Contact: Bob Skubis, Owner  
 Email: bskubis@belgiandiamond.com  
 Secondary Contact: Lisa Skubis

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Kwiat  
 Gumuchian  
 Spark Creations  
 Nanis  
 Heather B. Moore

**Bernie Robbins Jewelers**

507 New Rd.  
 Somers Point, NJ 08244  
 Tel: 609-927-4848  
 www.bernierobbins.com

Primary Contact: Harvey Rovinsky, Owner  
 Email: sandra@bernierobbins.com  
 Secondary Contact: Maddy Rovinsky

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
 Mikimoto  
 Marco Bicego  
 David Yurman  
 Roberto Coin

**TOP WATCH BRANDS CARRIED**

Rolex  
 Cartier  
 TAG Heuer  
 Baume & Mercier  
 Chanel

**Betteridge**

655 E Durant Ave.  
 Aspen, CO 81611  
 Tel: 970-239-3600  
 www.betteridge.com

Primary Contact: Brooke Betteridge, Jewelry Buyer/Sales  
 Email: brooke@betteridge.com  
 Secondary Contact: Terry Betteridge, terry@betteridge.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Verdura  
 Seaman Schepps  
 Paul Morelli  
 Paolo Costagli  
 Goshwara

**TOP WATCH BRANDS CARRIED**

Patek Philippe  
 Rolex  
 A. Lange & Sohne  
 IWC  
 Cartier

**Bhindi Jewellers**

18508 Pioneer Blvd.  
 Artesia, CA 90701  
 Tel: 562-402-8755  
 www.bhindi.com

Primary Contact: Sanat Bhindi  
 Email: sanat@bhindi.com  
 Secondary Contact: Vinod Bhindi, vinod@bhindi.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Michael M  
 Crown Ring  
 Ritani  
 Krizanti  
 Benchmark

**TOP WATCH BRANDS CARRIED**

Rolux  
 Cartier  
 Hublot  
 Panerai  
 IWC

**Bigham Jewelers**

2425 Tamiami Trail N, Ste. 101  
 Naples, FL 34103-4477  
 Tel: 239-434-2800  
 www.bighamjewelers.com

Primary Contact: Kathy L. Bigham, President  
 Email: kb@bighamjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Elizabeth Locke  
 Joshua J  
 David Yurman  
 Penny Preville  
 Picchiotti

**TOP WATCH BRANDS CARRIED**

Rolux  
 Carl F. Bucherer  
 David Yurman

**Bijouterie Italienne**

192 Rue St-Zotique Est  
 Montreal, QC H2S 1K8 Canada  
 Tel: 514-279-5585  
 www.bijouterieitalienne.com

Primary Contact: Marco Miserendino,  
 Managing Director/Vice President  
 Email: marco@bijouterieitalienne.com  
 Secondary Contact: Paola Miserendino

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Forevermark  
 Gucci  
 Pomellato  
 IPPOLITA  
 A. Link

**TOP WATCH BRANDS CARRIED**

Rolex  
 Baume & Mercier  
 TAG Heuer  
 Gucci  
 Frederique Constant

**Birks Group Inc.**

1240 Phillips Square  
 Montreal, Quebec H3B 3H4  
 Canada  
 Tel: 514-397-2501 ext. 3539  
 www.maisonbirks.com

Primary Contact: Natasha Petrovic, Category Manager-Timepieces  
 Email: npetrovic@birksgroup.com  
 Secondary Contact: Stephane Delille, sdelille@birksgroup.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: More than 20 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Van Cleef & Arpels  
 Messika  
 Roberto Coin

**TOP WATCH BRANDS CARRIED**

Rolex  
 Breitling  
 TAG Heuer



**Blakeman's Fine Jewelry**

3202 Pinnacle Hills Pkwy.

Rogers, AR 72758

Tel: 479-845-0088

www.blakemansfinejewelry.com

Primary Contact: Ben Blakeman, President

Email: ben@blakemansfinejewelry.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)

# of Storefronts: 1 store

Primary Merchandise Category: Jewelry

Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman

Martin Flyer

Forevermark

Christopher Designs

DA Gold

**TOP WATCH BRANDS CARRIED**

Rolex

Tudor

Shinola Detroit

Belair

**Bloomingdales**

919 3rd Ave.

New York, NY 10022

Tel: 212-705-5937

www.bloomingdales.com

Primary Contact: Charles Leavy, DMM Vice President

Email: charles.leavy@bloomingdales.com

**RETAILER DEMOGRAPHICS**

Type of Business: Department Store/Leased Department Operator

# of Storefronts: More than 20 stores

Primary Merchandise Category: Jewelry

Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Pomellato

David Yurman

John Hardy

Roberto Coin

Marco Bicego

**TOP WATCH BRANDS CARRIED**

Bell & Ross

Baume & Mercier

TAG Heuer

Gucci

**Borsheims**

120 Regency Pkwy  
 Omaha, NE 68114  
 Tel: 402-391-0400  
 www.borsheims.com

Primary Contact: Karen Goracke, CEO/President  
 Email: karengoracke@borsheims.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
 Marco Bicego  
 Kwiat  
 Stephen Webster  
 Lagos

**TOP WATCH BRANDS CARRIED**

Cartier  
 Omega  
 TAG Heuer  
 Breitling  
 Jaeger LeCoultre

**Bradley Gough Diamonds**

4321 W Jefferson  
 Fort Wayne, IN 46804  
 Tel: 260-436-9300  
 www.bradleygough.com

Primary Contact: Brad Gough, CEO  
 Email: brad@bradleygoughdiamonds.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
 Roberto Coin  
 Mikimoto  
 Kabana  
 Tacori

**TOP WATCH BRANDS CARRIED**

Maurice Lacroix  
 Oris  
 Shinola Detroit  
 Michele

**Brinkhaus Jewellers**

823 6th Ave. SW  
 Calgary, AB T2P 0V3  
 Canada  
 Tel: 403-269-4800  
 www.brinkhaus.com

Primary Contact: Brad Smith, Store Director  
 Email: bsmith@brinkhaus.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Forevermark  
 Fope  
 Nouvelle Bague  
 Tom Munsteiner  
 Etho Maria

**TOP WATCH BRANDS CARRIED**

Patek Philippe  
 Rolex  
 Cartier  
 IWC  
 Panerai

**Broken English**

225 26th St. Ste. 17  
 Santa Monica, CA 90402  
 Tel: 310-587-2724  
 www.brokenenglishjewelry.com

Primary Contact: Laura Freedman, Owner  
 Email: laura@brokenenglishjewelry.com  
 Secondary Contact: lunch@brokenenglishjewelry.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Anita Ko  
 Dana Rebecca  
 Loriann Stevenson  
 Jennifer Meyer  
 Maria Tash

**Bromberg & Company, Inc.**

123 20th St. N  
 Birmingham, AL 35203  
 Tel: 205-252-0221  
 www.brombergs.com

Primary Contact: Ricky Bromberg, President  
 Email: rbromberg@brombergs.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Roberto Coin  
 Marco Bicego  
 John Hardy  
 Mikimoto

**TOP WATCH BRANDS CARRIED**

Rolex  
 TAG Heuer  
 Tudor  
 Raymond Weil  
 Shinola Detroit

**Brown & Co. Jewelers**

674 Holcomb Bridge Rd.  
 Roswell, GA 30076  
 Tel: 770-993-1080  
 www.brownjewelers.com

Primary Contact: Sara Beth Prendeville  
 Email: sbp@brownjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 John Hardy  
 Forevermark

**TOP WATCH BRANDS CARRIED**

Rolex  
 Breitling  
 Omega

**Carats FJ, LLC**

4300 N 10th St.  
McAllen, TX 78504  
Tel: 956-994-0970  
www.caratsfj.com

Primary Contact: Saul Sanchez, Manager  
Email: saul@caratsfj.com  
Secondary Contact: Carlos Melguizo, carlos@caratsfj.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
Kwiat  
Mikimoto  
Marco Bicego  
MCL

**TOP WATCH BRANDS CARRIED**

Hermes  
Philip Stein  
Frederique Constant  
Shinola Detroit  
Alpina

**Carranza Y Carranza Joyas Finas**

Mississippi 105 OTE.  
San Pedro Garza Garcia, N.L. 66220  
Mexico  
Tel: 818-335-1464  
www.carranzaycarranza.com

Primary Contact: Rogelio Carranza  
Email: oficina@carranzaycarranza.com  
Secondary Contact: inventarios@carranzaycarranza.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
# of Storefronts: 4-10 stores  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Lazare Diamonds  
Breuning  
Chimento  
Damiani  
Mikimoto

**Cathy Eastham Fine Jewelry**

2101 W Wadley, Ste. 31  
 Midland, TX 79705  
 Tel: 432-682-8008  
 www.cathyeastham.com

Primary Contact: Cathy Eastham, Owner/President  
 Email: maria@cathyeastham.com  
 Secondary Contact: Maria Garcia, maria@cathyeastham.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Norman Silverman  
 Cynthia Ann Jewels  
 IPPOLITA  
 GURHAN  
 William Levine

**TOP WATCH BRANDS CARRIED**

Philip Stein

**Cayen Collection**

PO Box 0  
 Carmel, CA 93921  
 Tel: 831-626-2722  
 www.cayenjewelers.com

Primary Contact: Soraya Cayen, Owner  
 Email: info@cayencollection.com  
 Secondary Contact: Molly Cybuck, cayencollection@hotmail.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Victor Velyan  
 Margot McKinney  
 Pamela Huizenga

**TOP WATCH BRANDS CARRIED**

Polanti

**CH Premier Jewelers**

2855 Stevens Creek Blvd. Ste. 1251  
 Santa Clara, CA 95050  
 Tel: 408-983-2688  
 www.chpremier.com

Primary Contact: Catherine Lee, Operations  
 Email: catherinelee@chpremier.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry/Watches  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
 Forevermark  
 Mikimoto

**TOP WATCH BRANDS CARRIED**

Patek Philippe  
 Breguet  
 Omega

**Chardé**

5600 Kirby Dr. S-3  
 Houston, TX 77005  
 Tel: 713-668-6350  
 www.chardejewelers.com

Primary Contact: Cliff Hybarger, Store Owner  
 Email: info@chardejewelers.com  
 Secondary Contact: Marissa Ariza

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$500,000 and \$1 million

**TOP JEWELRY BRANDS CARRIED**

GURHAN  
 Konstantino  
 JudeFrances  
 Zoe Chicco  
 Sethi Couture

**Chong Hing Jewelers**

140 W Valley Blvd.  
 San Gabriel, CA 91776  
 Tel: 626-280-9195  
 www.chonghing.com

Primary Contact: Catherine Lee, Operations  
 Email: catherinelee@chonghing.com  
 Secondary Contact: Valerie Castro, valerielee@chonghing.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry/Watches  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
 Forevermark  
 Mikimoto  
 Roberto Coin  
 Boucheron

**TOP WATCH BRANDS CARRIED**

Patek Philippe  
 Breguet  
 Omega  
 Piaget  
 Panerai

**Clarkes Jewelers**

4847 Line Ave.  
 Shreveport, LA 71106  
 Tel: 318-865-7163  
 www.clarkesjewelers.com

Primary Contact: Ginger Clarke, Owner  
 Email: ginger@clarkesjewelers.com  
 Secondary Contact: Amanda Carlson- VP Sales, Jay Mitchell-  
 Executive VP

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Sylva & Cie  
 Nikos Koulis  
 Armenta  
 Lika Behar

**TOP WATCH BRANDS CARRIED**

Rolex



**Clarkson Jewelers**

1306 Clarkson/Clayton  
 Ellisville, MO 63011  
 Tel: 314-227-2006  
 www.clarksonjewelers.com

Primary Contact: Scott Bolozky, Owner  
 Email: scott@clarksonjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
 David Yurman  
 Marco Bicego  
 Hearts On Fire  
 Tacori

**TOP WATCH BRANDS CARRIED**

Patek Philippe  
 Rolex  
 Breitling  
 Bell & Ross  
 Tudor

**Continental Diamond**

1600 Utica Ave.  
 Minneapolis, MN 55416  
 Tel: 952-593-5603  
 www.continentaldiamond.com

Primary Contact: Helain Pesis, Owner  
 Email: hpesis@continentaldiamond.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Temple St. Clair  
 Simon G  
 ALOR  
 GURHAN  
 A. Jaffe

**TOP WATCH BRANDS CARRIED**

Breitling  
 Omega  
 Shinola Detroit  
 Montblanc  
 Ball

**Cornell's Jewelers**

3100 Monroe Ave.  
 Rochester, NY 14618  
 Tel: 585-264-0100  
 www.cornellsjewelers.com

Primary Contact: Olivia Cornell, President  
 Email: olivia@cornellsjewelers.com  
 Secondary Contact: David Cornell, david@cornellsjewelers.com

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
 John Hardy  
 Tacori

**TOP WATCH BRANDS CARRIED**

Breitling  
 Chopard  
 Longines

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

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**C'Santos**

6 Av 13-05 Zona 10 Plaza 10, Local L2  
 Guatemala, 1010  
 Guatemala  
 Tel: +502 41285562  
 www.csantos.com

Primary Contact: Jorge Jaar, CEO  
 Email: jjaar@elcaoba.com  
 Secondary Contact: csantos@csantos.com

**TOP JEWELRY BRANDS CARRIED**

Alexis Bittar  
 Konstantino  
 Lauren G Adams  
 Zoe Chicco  
 C'Santos

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**Darren McClung Estate & Precious Jewelry**

700 Welch Rd. Ste. 102  
 Palo Alto, CA 94304-1519  
 Tel: 650-321-5994

**TOP JEWELRY BRANDS CARRIED**

Alex Sepkus  
 Rodney Rayner  
 Michael Weggenmann

Primary Contact: Darren McClung, Owner  
 Email: info@darrenmcclung.com  
 Secondary Contact: Carol Young, carol@darrenmcclung.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer  
 # of Storefronts: 1 store  
 Annual Sales Volume: Between \$3 million and \$5 million

**Davidson and Licht**

1329 N Main St.  
 Walnut Creek, CA 94596  
 Tel: 925-935-0940  
 www.davidsonandlicht.com

**TOP JEWELRY BRANDS CARRIED**

Mikimoto  
 Roberto Coin  
 Marco Bicego  
 Emily Armenta  
 GURHAN

Primary Contact: Jon Licht  
 Email: mary@davidsonandlicht.com  
 Secondary Contact: melissa@davidsonandlicht.com

**TOP WATCH BRANDS CARRIED**

Rolex  
 Panerai  
 Cartier  
 Breitling  
 IWC

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry/Watches  
 Annual Sales Volume: More than \$10 million

**De Novo**

250 University Ave.  
 Palo Alto, CA 94301  
 Tel: 650-327-1256  
 www.denovo.com

Primary Contact: Cherry LeBrun, Owner  
 Email: cherry@denovo.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$500,000 and \$1 million

**TOP JEWELRY BRANDS CARRIED**

Todd Reed  
 Tom Munsteiner  
 Barbara Heinrich  
 Atelier Zobel  
 Pamela Froman

**Deutsch & Deutsch- Houston**

3747 Westheimer  
 Houston, TX 77027  
 Tel: 713-627-7787  
 www.deutschjewels.com

Primary Contact: Lance Deutsch, President  
 Email: lancedeutsch@sbcglobal.net

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Kwiat  
 John Apel  
 Mikimoto

**TOP WATCH BRANDS CARRIED**

Rolex  
 Cartier  
 TAG Heuer

**Deutsch & Deutsch- Laredo**

Mall Del Norte  
 Laredo, TX 78041  
 Tel: 956-728-9300  
 www.wherelifehappens.com

Primary Contact: Tad Deutsch, Owner  
 Email: taddeutsch@gmail.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
 Bvlgari  
 William Goldberg

**TOP WATCH BRANDS CARRIED**

Rolex  
 Cartier  
 TAG Heuer

**Deutsch & Deutsch- McAllen**

2200 S. 10th St.  
 McAllen, TX 78503  
 Tel: 956-994-9370  
 www.deutschjewelers.com

Primary Contact: Aladar Deutsch, President  
 Email: aladarito@hotmail.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Gucci  
 ALOR  
 Tacori  
 Bvlgari

**TOP WATCH BRANDS CARRIED**

Rolex  
 Cartier  
 Hublot  
 TAG Heuer

**Diamond Cellar Holdings LLC**

6280 Sawmill Rd.  
 Dublin, OH 43017-1470  
 Tel: 614-336-4545  
 www.diamondcellar.com

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Roberto Coin  
 Stephen Webster

Primary Contact: Nicholas Licata, Executive  
 Vice President of Brand  
 Email: nick.licata@diamondcellar.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

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**Diamond Dream**

12 Mine Brook Rd.  
 Bernardsville, NJ 07924  
 Tel: 908-766-4700  
 www.diamonddreamjewelers.com

**TOP JEWELRY BRANDS CARRIED**

Pomellato  
 Marco Bicego  
 Temple St. Clair  
 Armenta  
 Oromalia

Primary Contact: Edward Shapiro, President  
 Email: eshapiro@diamonddreamjewelers.com  
 Secondary Contact: Faina Shapiro

**TOP WATCH BRANDS CARRIED**

Breguet  
 Omega  
 Breitling  
 Baume & Mercier  
 Philip Stein

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**Dolce**

224 E Colorado Ave.  
 Telluride, CO 81435  
 Tel: 970-728-6866  
 www.dolcejewels.com

Primary Contact: Beau Staley, Owner  
 Email: beau@dolcejewels.com  
 Secondary Contact: beth@dolcejewels.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$500,000 and \$1 million

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**TOP JEWELRY BRANDS CARRIED**

Victor Velyan  
 Pamela Froman  
 Buddha Mama  
 Mattia Cielo

**Duncan and Boyd Jewelers**

809 S Tyler  
 Amarillo, TX 79101  
 Tel: 806-373-1067  
 www.duncanandboyd.com

Primary Contact: Vicki Fuller, Buyer  
 Email: vicki@duncanandboyd.com  
 Secondary Contact: ron@duncanandboyd.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Oscar Heyman  
 GURHAN  
 JudeFrances  
 Armenta  
 Verragio

**TOP WATCH BRANDS CARRIED**

Baume & Mercier  
 Michele  
 Swiss Army  
 ArmorLite

**Edmund T Ahee Jewelers**

20139 Mack Ave.  
 Grosse Pointe Woods, MI 48236  
 Tel: 313-886-4600  
 www.ahee.com

Primary Contact: John Ahee, Vice President  
 Email: johnahee@aol.com  
 Secondary Contact: Peter Ahee, peter@ahee.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Mikimoto  
 IPPOLITA  
 Roberto Coin  
 Ivanka Trump

**TOP WATCH BRANDS CARRIED**

Patek Philippe  
 Rolex  
 Tudor  
 TAG Heuer  
 Shinola Detroit

**Eiseman Jewels**

8687 N Central Expy.  
 Dallas, TX 75225  
 Tel: 214-369-6100  
 www.eisemanjewels.com

Primary Contact: Karen Miller, Sales  
 Email: karen@eisemanjewels.com  
 Secondary Contact: Richard Eiseman

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
 Seaman Schepps  
 Ray Griffiths  
 Temple St. Clair  
 Carelle

**TOP WATCH BRANDS CARRIED**

Rolex  
 Cartier  
 IWC  
 Audemars Piguet  
 Baume & Mercier



**Elegant Slumming Fine Jewelry**

33 Baltimore Ave.  
 Rehoboth Beach, DE 19971  
 Tel: 302-227-5551  
 www.elegantstumming.com

Primary Contact: Philip Livingston, Owner  
 Email: philip@elegantstumming.com  
 Secondary Contact: Carol Keller, carol@elegantstumming.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Marco Bicego  
 Temple St. Clair  
 Norman Covan  
 Roberto Demeglio  
 Faraone Mennella

**TOP WATCH BRANDS CARRIED**

Shinola Detroit

**Essenza**

615 N 35th St.  
 Seattle, WA 98103  
 Tel: 206-547-4895  
 www.essenza-inc.com

Primary Contact: Becky Buford, Vice President  
 Email: essenzasales@hotmail.com  
 Secondary Contact: lesamisseattle@gmail.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Anne Sportun  
 Megan Thorne  
 Adel Chefridi  
 Jamie Joseph  
 Yasuko Azuma

**Feldmar Watch Company, Inc.**

9000 W Pico Blvd.  
 Los Angeles, CA 90035  
 Tel: 310-274-8016  
 www.feldmarwatch.com

Primary Contact: Scott Meller, President  
 Email: scott@feldmarwatch.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
 Raymond Weil  
 Girard-Perregaux  
 Hermes  
 Baume & Mercier

**TOP WATCH BRANDS CARRIED**

Breguet  
 Blancpain  
 Cartier  
 Ulysse Nardin  
 Bell & Ross

**Fink's Jewelers**

3545 Electric Rd.  
 Roanoke, VA 24018  
 Tel: 540-344-8697 ext. 140  
 www.finks.com

Primary Contact: Maria Miller, Marketing Coordinator  
 Email: maria.miller@finks.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 11-15 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 John Hardy  
 Roberto Coin

**TOP WATCH BRANDS CARRIED**

Rolex  
 TAG Heuer  
 Breitling

**Forsythe Jewelers**

71 Lighthouse Rd. #311  
 Hilton Head Island, SC 29928  
 Tel: 843-671-7070  
 www.forsythejewelers.biz

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Roberto Coin  
 Marco Bicego  
 John Hardy  
 Lagos

Primary Contact: Andrea Bragg, President/Owner  
 Email: andrea@forsythejewelers.biz

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

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**Forty Five Ten**

4510 McKinney Ave.  
 Dallas, TX 75205  
 Tel: 214-559-4510  
 www.fortyfiveten.com

**TOP JEWELRY BRANDS CARRIED**

Kimberly McDonald  
 Spinelli Kilcollin  
 Monique Pean  
 Anita Ko  
 Marc Alary

Primary Contact: Lindsey Pinch, Buyer  
 Email: lindsey.pinch@fortyfiveten.com  
 Secondary Contact: Tiffanee Ellman,  
 tiffanee.ellman@fortyfiveten.com

**RETAILER DEMOGRAPHICS**

Type of Business: Specialty Store  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Clothing  
 Annual Sales Volume: Between \$1 million and \$3 million

**Fox's Seattle**

405 University St.  
Seattle, WA 98101  
Tel: 206-623-2528  
www.foxsseattle.com

Primary Contact: Zoehana Mann, President  
Email: zoey@foxsseattle.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Todd Reed  
Alex Sepkus  
Mikimoto  
Arman Sarkisyan  
GURHAN

**TOP WATCH BRANDS CARRIED**

Nomos

**Frank Adams Jewelers**

1475 Western Ave.  
Albany, NY 12203  
Tel: 518-435-0075  
www.frankadams.com

Primary Contact: Kimberly Russell, President  
Email: kimberly@frankadams.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
IPPOLITA  
Roberto Coin  
Kwiat  
Garavelli

**TOP WATCH BRANDS CARRIED**

Rolex  
Tudor  
Cartier  
TAG Heuer  
Raymond Weil

**Frasca Jewelers**

73-560 El Paseo, Ste. A  
 Palm Desert, CA 92260  
 Tel: 760-568-5848  
 www.mfrascajewelers.com

Primary Contact: Maria Wahl, President  
 Email: frasca.jewelers@verizon.net  
 Secondary Contact: Jeri Pilgrim, jeri.frasca.jewelers@verizon.net

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Gumuchian  
 Suna Bros.  
 Buccellati  
 Antonini  
 A. Link

**TOP WATCH BRANDS CARRIED**

Buccellati  
 Hermes  
 Luminox

**Frederic Goodman Jewelers**

546 Valley Rd. Ste. #103  
 Montclair, NJ 07043  
 Tel: 973-239-6201  
 www.goodmanjewelers.com

Primary Contact: Gail Goodman, Co-President  
 Email: office@fgfj.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 GURHAN  
 Paul Morelli

**Fredric H. Rubel Jewelers**

924 The Shops at Mission Viejo  
Mission Viejo, CA 92691  
Tel: 949-364-3535  
www.rubeljewelers.com

Primary Contact: Gary Rubel, Owner  
Email: gary@rubeljewelers.com  
Secondary Contact: David Rubel, david@rubeljewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 2-3 stores  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
Roberto Coin  
Penny Preville  
Monica Rich Kosann  
Kwiat

**TOP WATCH BRANDS CARRIED**

Rolex  
Shinola Detroit

**Gary Michaels Fine Jewelry**

55 Route 9 S  
Manalapan, NJ 07726  
Tel: 732-319-3152  
www.garymichaelsfinejewelry.com

Primary Contact: Michael Littman  
Email: mlittman69@aol.com  
Secondary Contact: Gary Littman, glit969@aol.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
Marco Bicego  
Roberto Coin  
John Hardy  
ALOR

**TOP WATCH BRANDS CARRIED**

Cartier  
Breitling  
TAG Heuer  
Michele  
Longines

**Geary's Beverly Hills**

351 N Beverly Dr.  
 Beverly Hills, CA 90210  
 Tel: 310-273-4741  
 www.gearys.com

Primary Contact: Gerrick Pickering, Buyer  
 Email: gpickering@gearys.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
 Gucci  
 Kwiat  
 Rahaminov Diamonds  
 Lagos

**TOP WATCH BRANDS CARRIED**

Rolex  
 Tudor  
 Hermes  
 Gucci  
 Shinola Detroit

**Gold Bug**

22 E Union St.  
 Pasadena, CA 91103  
 Tel: 626-744-9963  
 www.goldbugpasadena.com

Primary Contact: Shelley Kimball, Owner  
 Email: doebayfarminc@mac.com  
 Secondary Contact: Theodora Coleman,  
 info@goldbugpasadena.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$500,000 and \$1 million

**TOP JEWELRY BRANDS CARRIED**

Jamie Joseph  
 Anthony Lent  
 Mizuki  
 MCL  
 Melissa Joy Manning

**Gold Mine**

#16 Taj Mahal Plaza  
 Ocho Rios  
 Jamaica  
 Tel: 876-823-5483  
 www.goldmineja.com

Primary Contact: Durgesh Kotai, Owner  
 Email: kotai@cwjamaica.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
 ALOR  
 Mark Henry

**TOP WATCH BRANDS CARRIED**

Raymond Weil  
 Fendi  
 Charriol  
 Philip Stein  
 Shinola Detroit

**Golden Tree Jewellers**

215 - 19705 Fraser Hwy.  
 Langley, BC V3A 7E9  
 Canada  
 Tel: 604-530-7221  
 www.goldentreejewellers.com

Primary Contact: Bob Bhindi  
 Email: bob.bhindi@goldentreejewellers.com  
 Secondary Contact: aavis.bhindi@goldentreejewellers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Tacori  
 Roberto Coin  
 Marco Becigo  
 Simon G  
 Michael M

**TOP WATCH BRANDS CARRIED**

Breitling  
 TAG Heuer  
 Rado  
 Longines  
 Gucci



**Greenwich St. Jewelers**

64 Trinity Pl.  
 New York, NY 10006  
 Tel: 212-964-7592  
 www.greenwichstjewelers.com

Primary Contact: Jennifer Gandia, Owner  
 Email: jennifer@greenwichstjewelers.com  
 Secondary Contact: Christina Gambale,  
 christina@greenwichstjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

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**TOP JEWELRY BRANDS CARRIED**

Todd Reed  
 Single Stone  
 Jamie Joseph  
 Zoe Chicco  
 Arik Kastan

**Gump's**

135 Post St.  
 San Francisco, CA 94108  
 Tel: 415-984-9316  
 www.gumps.com

Primary Contact: Marilu Klar, Vice President, Fine Jewelry  
 Email: mklar@gumps.com  
 Secondary Contact: jcafiero@gumps.com

**RETAILER DEMOGRAPHICS**

Type of Business: Department Store/Leased Department Operator  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Buccellati  
 Barbara Heinrich  
 Russell Trusso  
 Todd Reed  
 Petra Class

**TOP WATCH BRANDS CARRIED**

Buccellati

**Halls**

2450 Grand Blvd.  
 Kansas City, MO 64108  
 Tel: 816-274-4538  
 www.halls.com

Primary Contact: Todd Epperley, Vice President Merchandise  
 Manager

Email: todd.epperley@hallmark.com

**RETAILER DEMOGRAPHICS**

Type of Business: Department Store/Leased Department Operator

# of Storefronts: 1 store

Primary Merchandise Category: Clothing

Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Elizabeth Locke  
 John Hardy  
 IPPOLITA  
 Konstantino  
 Phillips House

**TOP WATCH BRANDS CARRIED**

Hermes  
 Michele  
 Tissot  
 Shinola Detroit  
 Hamilton

**Hamilton Hill Jewelry**

905 W Main St.  
 Durham, NC 27701  
 Tel: 919-693-1474  
 www.hamiltonhilljewelry.com

Primary Contact: Sarah Hill, Owner

Email: sarah@hamiltonhilljewelry.com

Secondary Contact: Shelly Thompson

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)

# of Storefronts: 1 store

Primary Merchandise Category: Jewelry

Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Gellner  
 Furrer Jacot  
 Todd Reed  
 Jennifer Dawes  
 Sholdt

**Hamilton Jewelers**

14 S Tulane St.  
 Princeton, NJ 08542  
 Tel: 609-771-6010  
 www.hamiltonjewelers.com

Primary Contact: Hank Siegel, President/CEO  
 Email: ygoglia@hamiltonjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Chantecler  
 Charles Krypell  
 Roberto Coin  
 Mikimoto

**TOP WATCH BRANDS CARRIED**

Breitling  
 Rolex  
 Tudor  
 G-Shock  
 Shinola Detroit

**Heather Harrington Jones Fine Jewellery**

Indigo Courtyard  
 Holetown, St. James 240015  
 Barbados  
 Tel: 246-432-6318  
 www.hhjjewels.com

Primary Contact: Janine Banfield, Manager/Goldsmith  
 Email: hhjonesdutyfree@yahoo.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Vendorafa  
 Mattioli  
 GURHAN

**Henne Jewelers**

5501 Walnut St.  
 Pittsburgh, PA 15232  
 Tel: 412-682-0226  
 www.hennejewelers.com

Primary Contact: John Henne, President  
 Email: john@hennejewelers.com  
 Secondary Contact: Nina Pugliese, nina@hennejewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Tacori  
 Mark Patterson  
 Alex Sepkus  
 Fana  
 Precision Set

**TOP WATCH BRANDS CARRIED**

Rolex  
 Omega  
 Tudor  
 Longines  
 Tissot

**Higashi Jewelry and Eyewear**

900 Market St.  
 Lemoyne, PA 17043  
 Tel: 717-303-0336  
 www.higashijewelry.com

Primary Contact: Susan Fotos, Owner  
 Email: susan@higashipearls.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

ALOR  
 Alex Sepkus  
 Frederic Sage  
 Pesavento  
 Annamaria Cammilli

**TOP WATCH BRANDS CARRIED**

Bering  
 Reactor

**Hollis & Company**

1815 Ave. of America  
 Monroe, LA 71201  
 Tel: 318-322-7794  
 www.hollisandcompany.com

Primary Contact: Jerry Hollis, Owner  
 Email: jerry@hollisandcompany.com  
 Secondary Contact: James Stephenson

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

John Hardy  
 Mikimoto  
 GURHAN  
 Simon G  
 Christopher Designs

**TOP WATCH BRANDS CARRIED**

TAG Heuer  
 Tissot  
 Luminox

**Holt Renfrew**

60 Bloor St. W #1100  
 Toronto, ON M4W 3B8  
 Canada  
 Tel: 416-960-4449  
 www.holtrenfrew.com

Primary Contact: Elena Branch, Buyer  
 Email: elena.branch@holtrenfrew.com

**RETAILER DEMOGRAPHICS**

Type of Business: Department Store/Leased Department Operator  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Ready to Wear  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Links of London  
 Tiffany

**TOP WATCH BRANDS CARRIED**

Hermes  
 Frederique Constant  
 Gucci

**Hummingbird**

23 East Market St.  
Rhinebeck, NY 12572  
Tel: 845-876-4585  
www.hummingbirdjewelers.com

Primary Contact: Peggy Lubman, Co-Owner  
Email: info@hummingbirdjewelers.com  
Secondary Contact: Bruce Lubman

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Barbara Heinrich  
Petra Class  
Symmetry  
Alex Sepkus  
Denise Betesh

**TOP WATCH BRANDS CARRIED**

Swiss Army  
Bering  
Vintage Rolex

**Hutchinson**

2213 Larkspur Landing Circle  
Larkspur, CA 94930  
Tel: 415-786-7720  
www.hutchinsonjewelry.com

Primary Contact: Kary Chendo, CEO  
Email: kchendo@gmail.com  
Secondary Contact: Teri Gauthier

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$500,000 and \$1 million

**TOP JEWELRY BRANDS CARRIED**

Carolina Bucci  
Monique Pean  
Suzanne Kalan  
Hoorsenbuhs  
Carbon & Hyde

**Hyde Park / Traditional Jewelers**

3000 E 1st Ave.  
 Denver, CO 80206  
 Tel: 303-333-4446  
 www.hpjewels.com

Primary Contact: Michael Pollak, CEO  
 Email: jlucero@hpjewels.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
 Marco Bicego  
 Lagos

**TOP WATCH BRANDS CARRIED**

Patek Philippe  
 Rolex  
 Omega  
 Breitling

**I. Gorman Jewelers**

1133 20th St. NW  
 Washington DC, District of Columbia 20036  
 Tel: 202-775-8544  
 www.igorman.com

Primary Contact: Adam Gorman, President  
 Email: adam@igorman.com  
 Secondary Contact: nicole@igorman.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

Todd Reed  
 Single Stone  
 Majoral  
 Margoni

**TOP WATCH BRANDS CARRIED**

Shinola Detroit

**Island Companies**

70 Harbour Dr.  
 George Town, Grand Cayman  
 Cayman Islands  
 Tel: 345-640-5251  
 www.islandcompaniesltd.com

Primary Contact: Susan Watson, Buyer  
 Email: swatson@islandcompaniesltd.com  
 Secondary Contact: Matthew Bishop,  
 matthew.bishop@activecapitalltd.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry/Watches  
 Annual Sales Volume: More than \$10 million

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**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
 John Hardy  
 Fope  
 Konstantino  
 Armenta

**TOP WATCH BRANDS CARRIED**

Ulysis Nardin  
 Frederique Constant  
 Cuervo Y Sobrinos  
 Zenith  
 Hermes

**J SCOTT JEWELS**

114 Beaver Ck Plaza/PO Box 8650  
 Beaver Creek, CO 81620  
 Tel: 970-949-7020  
 www.jscottjewels.com

Primary Contact: Maya Walker, Manager/Buyer  
 Email: maya@jscottjewels.com  
 Secondary Contact: Jerry Fehr, jerry@jscottjewels.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$500,000 and \$1 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
 Marco Bicego  
 Sethi Couture  
 Sloane Street  
 Royal Pearl

**TOP WATCH BRANDS CARRIED**

Carl F. Bucherer  
 Alpina  
 Frederique Constant  
 TW Steel



**J.R. Dunn Jewelers**

4210 N. Federal Hwy.  
Lighthouse Point, FL 33064  
Tel: 954-782-5000  
www.jrdunn.com

Primary Contact: Julie Izanec-Bezio, Fashion Buyer & Marketing Manager  
Email: julie@jrdunn.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
John Hardy  
Mikimoto

**TOP WATCH BRANDS CARRIED**

Rolex  
Brietling  
TAG Heuer  
Chopard  
Tudor

**J.Vair Anderson Jewellers**

409 3rd St. SW  
Calgary, AB T2P 4Z2  
Canada  
Tel: 403-266-1669  
www.jvairanderson.com

Primary Contact: Annette Toro, Owner/Managing Director  
Email: annette@jvairanderson.com  
Secondary Contact: Ken Anderson

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Timepieces/Watches  
Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Mikimoto  
Wellendorff  
Henrich & Denzel  
Stephen Webster  
JudeFrances

**TOP WATCH BRANDS CARRIED**

Rolex  
Omega  
TAG Heuer  
Nomos  
Parmigiani

**Jaimie Geller Jewelry**

15310 Antioch St.  
 Pacific Palisades, CA 90272  
 Tel: 310-454-5392  
 www.jaimiegellerjewelry.com

Primary Contact: Michael Geller, President  
 Secondary Contact: Jaimie Geller

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Suzanne Kalan  
 Andrea Fohrman  
 AS29  
 Buddha Mama  
 Jacquie Aiche

**JB Hudson**

901 Nicollet  
 Minneapolis, MN 55402  
 Tel: 612-338-5950  
 www.jbhudson.com

Primary Contact: Jeannie Joas, President/CEO  
 Email: jjoas@jbhudson.com  
 Secondary Contact: Jennifer Santiago, jsantiago@jbhudson.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Marco Bicego  
 Monica Rich Kosann  
 John Hardy  
 IPPOLITA  
 Mikimoto

**TOP WATCH BRANDS CARRIED**

Cartier  
 Omega  
 IWC  
 TAG Heuer  
 Nomos

**Jeffrey**

3500 Peachtree Rd. NE  
 Atlanta, GA 30326  
 Tel: 404-237-9000  
 www.jeffreynewyork.com

Primary Contact: David Rubinstein, Buyer  
 Email: david@jeffreynewyork.com  
 Secondary Contact: Leslie Scott, leslie@jeffreylanta.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Boutique  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Clothing  
 Annual Sales Volume: Between \$3 million and \$5 million

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**TOP JEWELRY BRANDS CARRIED**

Irene Neuwirth  
 Yossi Harari  
 Cathy Waterman  
 Renee Lewis  
 Eva Fehren

**Jewellery Atelier**

104 Amathundos Ave. Block B-C  
 Limassol 4532 Cyprus  
 Tel: 35799692256  
 www.jewellery26.com

Primary Contact: Marina Theodoridou, Owner  
 Email: marina@jewellery26.com  
 Secondary Contact: jewelleryatelier@cytanet.com.cy

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Chopard  
 De Grisogono  
 Harry Winston  
 Stephen Webster  
 Loree Rodkin

**TOP WATCH BRANDS CARRIED**

Chopard  
 De Grisogono  
 Harry Winston

**Jewelry Art**

116 N Main St.  
 Hudson, OH 44236  
 Tel: 330-807-9712  
 www.jewelrhythudson.com

Primary Contact: Barbara Johnson, Owner  
 Email: barbara.jewelryart@gmail.com  
 Secondary Contact: Tony Johnson

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Alishan  
 Alex Sepkus  
 John Hardy  
 Roberto Coin  
 Todd Reed

**TOP WATCH BRANDS CARRIED**

Shinola Detroit

**John Bull Ltd.**

284 Bay St.  
 Nassau  
 Bahamas  
 Tel: 242-322-4253  
 www.johnbull.com

Primary Contact: Tarek Vanderpool  
 Email: tarek.vanderpool@johnbull.com  
 Secondary Contact: natasha.davis@johnbull.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry (10 stores)  
 # of Storefronts: 11-15 stores  
 Primary Merchandise Category: Jewelry/Watches  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Cartier  
 Tiffany  
 David Yurman  
 Roberto Coin  
 Bvlgari

**TOP WATCH BRANDS CARRIED**

Rolex  
 Patek Philippe  
 TAG Heuer

**John Mays Jewelers**

5622 Rogers Ave.  
 Fort Smith, AR 72903  
 Tel: 479-452-2140  
 www.johnmaysjewelers.com

Primary Contact: John Mays, Owner  
 Email: johnmaysjewelers@yahoo.com

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
 Syna  
 Gellner

**TOP WATCH BRANDS CARRIED**

TAG Heuer  
 Shinola Detroit

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**Jubilee Fine Jewellers**

100 Bayshore Dr.  
 Ottawa, ON K2B 8C1  
 Canada  
 Tel: 613-596-3070  
 www.jubilee.ca

Primary Contact: Mo Charania, Owner  
 Email: mcharania@jubilee.ca

**TOP JEWELRY BRANDS CARRIED**

Mikimoto  
 IPPOLITA  
 Verragio  
 Noam Carver

**TOP WATCH BRANDS CARRIED**

TAG Heuer  
 Baume & Mercier  
 Gucci

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**June Simmons Jewelry**

68 S Palm Ave.

Sarasota, FL 34236

Tel: 941-388-4535

www.junesimmonsjewelry.com

Primary Contact: Liebe Gamble

Email: lannesmith@aol.com

Secondary Contact: Nicci Phillips,

nphillips@junesimmonsjewelry.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)

# of Storefronts: 2-3 stores

Primary Merchandise Category: Jewelry

Annual Sales Volume: Between \$500,000 and \$1 million

**TOP JEWELRY BRANDS CARRIED**

Buddha Mama

Jemma Wynne

Sorellina

Phillips House

Yossi Harari

**TOP WATCH BRANDS CARRIED**

Orefici

**Kevin Main Jewelry**

720 Higuera St.

San Luis Obispo, CA 93401

Tel: 805-547-0662

www.kevinmain.com

Primary Contact: Kevin Main, President

Email: kevin@kevinmain.com

Secondary Contact: kathi@kevinmain.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)

# of Storefronts: 1 store

Primary Merchandise Category: Jewelry

Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire

Forevermark

Marco Bicego

Benchmark

Sethi Couture

**TOP WATCH BRANDS CARRIED**

Shinola Detroit

**King Jewelers- Florida**

18265 Biscayne Blvd.  
Aventura, FL 33160  
Tel: 305-935-4900  
www.kings1912.com

Primary Contact: Maxine King  
Email: bbbbo708@aol.com  
Secondary Contact: Scott King

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 2-3 stores  
Primary Merchandise Category: Diamonds  
Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
Norman Silverman  
Pasquale Bruni  
Chopard  
Odelia

**TOP WATCH BRANDS CARRIED**

Harry Winston  
Breguet  
Chanel  
Tudor  
Breitling

**King Jewelers- Tennessee**

4121 Hillsboro Pike  
Nashville, TN 37215  
Tel: 615-724-5464  
www.kings1912.com

Primary Contact: David King  
Email: david@kings1912.com  
Secondary Contact: jono@kings1912.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 2-3 stores  
Primary Merchandise Category: Bridal/Diamonds  
Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Kwiat  
Mikimoto  
Forevermark  
A. Link  
Marco Bicego

**TOP WATCH BRANDS CARRIED**

Rolex  
Cartier  
TAG Heuer  
Breitling  
Chopard

**Kirk Freeport**

PO Box 893  
 Georgetown KY11103  
 Cayman Islands  
 Tel: 345-949-7477  
 www.kirkfreeport.net

Primary Contact: Renee Langevin, Buyer  
 Email: renee.langevin@kirkfreeport.com  
 Secondary Contact: Lucie Whewell,  
 lucie.whewell@kirkfreeport.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Cartier  
 David Yurman  
 Roberto Coin  
 Marco Bicego  
 Hearts On Fire

**TOP WATCH BRANDS CARRIED**

Patek Philippe  
 Rolex  
 Breitling  
 TAG Heuer  
 Omega

**Knar Jewellery**

38 Avenue Rd.  
 Toronto, ON M5R 1B1  
 Canada  
 Tel: 416-921-9200  
 www.knar.com

Primary Contact: Jeffrey Buzbuzian, Owner  
 Email: jeff.b@knar.com  
 Secondary Contact: Greg Buzbuzian

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
 Mikimoto  
 John Hardy  
 Bayco  
 Jack Kelege

**TOP WATCH BRANDS CARRIED**

Rolex  
 Breitling  
 Chopard  
 Tudor  
 Glashutte Original



**Ladyfingers**

Dolores Near Ocean Ave.  
 Carmel, CA 93921  
 Tel: 831-624-2327  
 www.ladyfingersjewelry.com

Primary Contact: Elaine Kaufman, Owner  
 Email: service@ladyfingersjewelry.com  
 Secondary Contact: Steve Kaufman

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Todd Reed  
 Alex Sepkus  
 Barbara Heinrich  
 Peter Schmid

**Landsberg Jewelers**

132 S Ridge St.  
 Rye Brook, NY 10573  
 Tel: 914-510-8920  
 www.landsbergjewelers.com

Primary Contact: Jonathan Landsberg, Vice President  
 Email: jonathanlandsberg@yahoo.com  
 Secondary Contact: jonathan@landsbergjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

GURHAN  
 Roberto Demeglio  
 Mattioli  
 Christopher Designs  
 Sasha Primak

**TOP WATCH BRANDS CARRIED**

Philip Stein  
 Bello & Preciso

**Latest Revival**

170 East End Ave. #5C  
 New York, NY 10128  
[www.latestrevival.com](http://www.latestrevival.com)

Primary Contact: Dalia Oberlander, Founder/Owner  
 Email: [dalia@latestrevival.com](mailto:dalia@latestrevival.com)

**RETAILER DEMOGRAPHICS**

Type of Business: Online Retailer  
 # of Storefronts: Website & Showroom  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$500,000 and \$1 million

**TOP JEWELRY BRANDS CARRIED**

Ana Khouri  
 Deborah Pagani  
 CVC Stones  
 Delfina Delettrez

**Lee Michaels Fine Jewelry**

5630 Bankers Ave.  
 Baton Rouge, LA 70808  
 Tel: 225-291-9094  
[www.lmfj.com](http://www.lmfj.com)

Primary Contact: Lee Michael Berg, CEO  
 Email: [leeb@lmfj.com](mailto:leeb@lmfj.com)

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 John Hardy  
 Konstantino  
 Marco Bicego  
 Mikimoto

**TOP WATCH BRANDS CARRIED**

Rolex  
 Patek Philippe  
 Cartier  
 Tudor  
 Panerai

**Leo Fasseas Jewelers**

171 S Livingston Ave.  
Livingston, NJ 07039  
Tel: 201-259-6602  
www.leofasseas.com

Primary Contact: Leo Fasseas  
Email: sfasseas@aol.com  
Secondary Contact: Carol Fasseas

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Stephen Webster  
Dada Arrigoni  
Gumuchian  
Kismet by Milka  
Oromalia

**TOP WATCH BRANDS CARRIED**

Baume & Mercier

**Leonardo Jewelers**

35 E Front St.  
Red Bank, NJ 07701  
Tel: 732-741-7770  
www.leonardojewelers.com

Primary Contact: Lourdes Zeik-Chivi, Owner  
Email: lourdes@leonardojewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 2-3 stores  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
Marco Bicego  
John Hardy  
Syna  
Alex Sepkus

**TOP WATCH BRANDS CARRIED**

Rolex  
Breitling  
Jaeger LeCoultre  
IWC  
Ulysse Nardin

## Lesley Ann Jewels

4721 Westheimer Rd.  
Houston, TX 77027  
Tel: 713-871-1074  
www.lesleyannjewels.com

Primary Contact: Lesley Davis, Owner  
Email: lesley@lesleyannjewels.com

### RETAILER DEMOGRAPHICS

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$3 million and \$5 million

### TOP JEWELRY BRANDS CARRIED

Sylva & Cie  
Penny Preville  
Armenta

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## Lewis Jewelers

19335 Gulf Fwy. Ste. 4  
Webster, TX 77598  
Tel: 281-332-8433  
www.lewisusa.com

Primary Contact: Cindy Lewis  
Email: cindy@lewisusa.com  
Secondary Contact: slade@lewisusa.com

### RETAILER DEMOGRAPHICS

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 2-3 stores  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: More than \$10 million

### TOP JEWELRY BRANDS CARRIED

Armenta  
Kwiat  
Mikimoto

### TOP WATCH BRANDS CARRIED

Breitling  
Tudor  
Dior

**Lido Jewelers**

1214 Magdalena Ave. Fl. 11  
 San Juan, PR 00907  
 Tel: 787-529-8170  
 www.lidojewelers.com

Primary Contact: Isaac Demel, President  
 Email: lidojewelers@gmail.com  
 Secondary Contact: Iris Demel, irisdemel@gmail.com

**TOP JEWELRY BRANDS CARRIED**

Pomellato  
 Vhernier  
 Oromalia  
 MCL  
 Samira 13

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

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**Liljenquist & Beckstead Jewelers**

8075 Leesburg Pike  
 Vienna, VA 22182  
 Tel: 703-749-1200  
 www.liljenquistbeckstead.com

Primary Contact: Denise Rasor, Manager  
 Email: denise@landbjewelers.com  
 Secondary Contact: mary@landbjewelers.com

**TOP JEWELRY BRANDS CARRIED**

Mikimoto  
 Roberto Coin  
 Bvlgari  
 Chopard  
 Marco Bicego

**TOP WATCH BRANDS CARRIED**

Rolex

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: Between \$3 million and \$5 million

**London Jewelers**

28 School St.  
 Glen Cove, NY 11542  
 Tel: 516-671-3154  
 www.londonjewelers.com

Primary Contact: Mark Udell, CEO  
 Email: felice.gruenhut@londonjewelers.com  
 Secondary Contact: Candy Udell

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain  
 # of Storefronts: 4-10 stores

**Long's Jewelers**

60 South Ave.  
 Burlington, MA 01803  
 Tel: 781-272-5400  
 www.longsjewelers.com

Primary Contact: Shari Reddish  
 Email: sreddish@longsjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Marco Bicego  
 Roberto Coin  
 John Hardy  
 GURHAN

**TOP WATCH BRANDS CARRIED**

Rolex  
 Tudor  
 Omega  
 Breitling  
 TAG Heuer

**Loring & Co.**

800 Airport Rd. SW  
 Huntsville, AL 35802  
 Tel: 256-880-1909  
 www.loringjewelers.com

Primary Contact: Rick Loring, Owner  
 Email: rick@loringjewelers.com  
 Secondary Contact: trent@loringjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Roberto Coin  
 Armenta  
 Marco Bicego  
 Penny Preville

**TOP WATCH BRANDS CARRIED**

Rolex  
 Tudor  
 TAG Heuer  
 Bremont  
 Shinola Detroit

**Louis Anthony Jewelers**

1775 North Highland Rd.  
 Pittsburgh, PA 15241  
 Tel: 412-854-0310  
 www.louisanthony.com

Primary Contact: Veronica Guarino, Co-Owner  
 Email: veronica@louisanthony.com  
 Secondary Contact: Lou Guarino, lou@louisanthony.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
 Gumuchian  
 Gucci  
 David Yurman  
 John Hardy

**TOP WATCH BRANDS CARRIED**

Rolex  
 Carl F. Bucherer  
 TAG Heuer  
 Dior  
 David Yurman

**Lux Bond & Green**

PO Box 330250  
 West Hartford, CT 06133  
 Tel: 860-521-3015  
 www.lbgreen.com

Primary Contact: John Green, CEO  
 Email: jag@lbgreen.com  
 Secondary Contact: Marc Green,  
 mgreen@lbgreen.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

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**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Roberto Coin  
 IPPOLITA

**TOP WATCH BRANDS CARRIED**

Rolex  
 Patek Philippe  
 TAG Heuer

**Maddaloni Jewelers**

1870 E Jericho Tpke. Unit 1  
 Huntington, NY 11743-5758  
 Tel: 888-999-4038  
 www.maddalonijewelers.com

Primary Contact: Louis Maddaloni  
 Email: m22adv1@gmail.com  
 Secondary Contact: Maggie Woods,  
 m22adv1@gmail.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Luca Carati  
 Sasha Primak  
 Judith Ripka  
 Scott Kay  
 Peter Storm

**TOP WATCH BRANDS CARRIED**

Ulysse Nardin  
 Michele  
 TAG Heuer  
 Bremont  
 Frederique Constant



**Manfredi Jewels- Greenwich**

121 Greenwich Ave.  
Greenwich, CT 06840  
Tel: 203-622-1414  
www.manfredijewels.com

Primary Contact: Dafina Laca  
Email: dafina@manfredijewels.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 2-3 stores  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Chopard  
Bvlgari  
Gucci  
Roberto Coin  
Lauren K

**TOP WATCH BRANDS CARRIED**

Audemars Piguet  
Breguet  
F.P. Journe  
Richard Mille  
Omega

**Manfredi Jewels- New Canaan**

72 Elm St.  
New Canaan, CT 06840  
Tel: 203-966-8705  
www.manfredijewels.com

Primary Contact: Kimberly La Du, Managing Partner  
Email: kimberly@manfredijewels.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Leo Pizzo  
Uneek  
Gem Platinum  
Roberto Coin

**TOP WATCH BRANDS CARRIED**

Rolex  
Hermes  
Baume & Mercier

**Mann's Jewelers**

2945 Monroe Ave.  
 Rochester, NY 14618  
 Tel: 585-271-4000  
 www.mannsjewelers.com

Primary Contact: Nancy Mann, CEO  
 Email: nancy@mannsjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Roberto Coin  
 Stephen Webster  
 Mikimoto  
 John Hardy

**TOP WATCH BRANDS CARRIED**

Rolex  
 Tudor  
 TAG Heuer  
 Shinola Detroit  
 Bell & Ross

**Marissa Collections**

1167 Third S St.  
 Naples, FL 34102-7037  
 Tel: 239-263-4333

Primary Contact: Jay Hartington, Owner/Partner  
 Email: jayhartington@marissacollections.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer  
 # of Storefronts: 1 store  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Irene Neuwirth  
 Yossi Harari  
 Arunashi  
 Inbar  
 Stephen Webster

**Marshall Pierce and Co.**

960 N Michigan Ave.  
Chicago, IL 60611  
Tel: 260-579-6572  
www.marshallpierce.com

Primary Contact: Jerry Bern  
Email: jbern@marshallpierce.com  
Secondary Contact: natalie@marshallpierce.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Oscar Heyman  
A. Link  
Marco Bicego  
Mikimoto  
Roberto Coin

**TOP WATCH BRANDS CARRIED**

A. Lange & Sohne  
Vacheron Constantin  
Panerai  
IWC  
Cartier

**MATCHESFASHION.COM**

32 London Bridge St.  
London SE19SG  
United Kingdom  
Tel: 791-894-2651  
www.matchesfashion.com

Primary Contact: Patti Worth  
Email: patti.worth@matchesfashion.com  
Secondary Contact: ana.delcampomunoz@matchesfashion.com

**RETAILER DEMOGRAPHICS**

Type of Business: Online Retailer  
# of Storefronts: 4-10 stores  
Primary Merchandise Category: Clothing  
Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Jacquie Aiche  
Delfina Delettrez  
Aurelie Bidermann

**Maurice Badler**

485 Park Ave.  
 New York, NY 10022  
 Tel: 718-830-9100  
 www.badler.com

Primary Contact: Jeffrey Badler, President  
 Email: jeff@badler.com

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
 Mattioli  
 Bez Ambar  
 Qayten  
 Miseno

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**Max's**

3826 Grand Way St.  
 Louis Park, MN 55416  
 Tel: 952-922-8364  
 www.stylebymax.com

Primary Contact: Ellen Hertz, Owner  
 Email: ellen@stylebymax.com  
 Secondary Contact: Kristi Talamantes, kristi@stylebymax.com

**TOP JEWELRY BRANDS CARRIED**

Anne Sportun  
 Erica Molinari  
 Jamie Joseph  
 Alex Sepkus  
 Paul Morelli

**TOP WATCH BRANDS CARRIED**

Shinola Detroit

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**Mayfair**

7947 Jericho Tpke.  
 Woodbury, NY 11797  
 Tel: 516-496-8171  
 www.mayfairrocks.com

Primary Contact: Lauren Levison, Vice President  
 Email: lauren@mayfairrocks.com  
 Secondary Contact: dan@mayfairrocks.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

Antonini  
 Anita Ko  
 Roberto Demeglio  
 Loree Rodkin  
 Wendy Yue

**TOP WATCH BRANDS CARRIED**

Breitling

**Mazzarese Jewelry**

4850 W 135th St.  
 Leawood, KS 66224  
 Tel: 913-491-4111  
 www.mazzarese.com

Primary Contact: Veronica Mazzarese, President  
 Email: veronica@mazzarese.com  
 Secondary Contact: mark@mazzarese.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

Todd Reed  
 Etho Maria  
 John Hardy  
 Hearts On Fire

**TOP WATCH BRANDS CARRIED**

Omega  
 Chopard  
 Carl F. Bucherer  
 Tutima  
 Michele

**McCaskill & Company**

13390 Hwy. 98 W  
Destin, FL 32550  
Tel: 850-650-2262  
www.mccaskillandcompany.com

Primary Contact: Bill Campbell, President  
Email: elizabeth@mccaskillandcompany.com  
Secondary Contact: Elizabeth Campbell

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
Kwiat  
Marco Bicego  
Pamela Froman  
Alex Sepkus

**TOP WATCH BRANDS CARRIED**

Rolex  
TAG Heuer  
Shinola Detroit  
David Yurman

**Meadowlark Fine Jewelry**

117 Corte Madera Town Center  
Corte Madera, CA 94925  
Tel: 425-924-2210  
www.meadowlarkfinejewelry.com

Primary Contact: Sue Abrams, Owner  
Email: meadowlarkgalleries@gmail.com  
Secondary Contact: Hardin Abrams, hardinabr@aol.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$500,000 and \$1 million

**TOP JEWELRY BRANDS CARRIED**

Marco Bicego  
GURHAN  
Dana Kellin Fine  
Kelim  
Zoe Chicco

**Meierotto Jewelers**

4311 NE Vivion Rd.  
 Kansas City, MO 64119  
 Tel: 816-453-1111  
 www.mjewelr.com

Primary Contact: Megan Jones, Executive Assistant  
 Email: megan@mjewelry.com  
 Secondary Contact: Carol Meierotto, carol@mjewelry.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Tacori  
 David Yurman  
 Konstantino

**TOP WATCH BRANDS CARRIED**

Rolex  
 Breitling

**Mercury**

2. Sq. Europe  
 Moscow, Russian Federation 121059  
 Tel: 495-935-7509  
 www.mercury.ru

Primary Contact: Anastasia Shapovalova  
 Email: fmihailova@mercury.ru

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 16-20 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Graff  
 Chopard  
 Mikimoto  
 Pasquale Bruni  
 David Yurman

**TOP WATCH BRANDS CARRIED**

Patek Philippe  
 Rolex  
 Hublot  
 Breguet  
 Girard-Perregaux

**Meridian Jewelers**

525 East Cooper Ave.  
Aspen, CO 81611  
Tel: 970-925-3833  
www.meridianjewelers.com

Primary Contact: Robin Smith, Owner  
Email: robin@meridianjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Timepieces/Watches  
Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

K. Brunini  
Kwiat  
Irene Neuwirth  
Anita Ko

**TOP WATCH BRANDS CARRIED**

Rolex  
Cartier  
IWC  
Vacheron Constantin  
A. Lange & Sohne

**Mitchell Stores**

670 Post Rd. E  
Wesport, CT 06880-4594  
Tel: 203-227-5165  
www.mitchells.com

Primary Contact: Jennifer Farrington  
Email: jenniferf@mitchells.com

**RETAILER DEMOGRAPHICS**

Type of Business: Specialty (8 stores)  
# of Storefronts: 4-10 stores  
Primary Merchandise Category: Clothing  
Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Oscar Heyman  
Sylva & Cie  
Louis Newman  
Temple St. Clair  
Mattia Cielo

**TOP WATCH BRANDS CARRIED**

Cartier  
Hermes  
Shinola Detroit



**Mix at The Breakers**

One South County Rd.  
 Palm Beach, FL 33480  
 Tel: 561-659-8481  
 www.thebreakers.com

Primary Contact: Ellen Akwa, Buyer  
 Email: ellen.akwa@thebreaker.com  
 Secondary Contact: John Zoller

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

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**TOP JEWELRY BRANDS CARRIED**

IPPOLITA  
 Marco Bicego  
 Mizuki  
 Stephen Webster  
 Phillips House

**TOP WATCH BRANDS CARRIED**

Shinola Detroit

**Moda Operandi**

315 Hudson 5th Fl.  
 New York, NY 10013  
 Tel: 917-847-1056  
 www.modaoperandi.com

Primary Contact: Deborah Nicodemus, CEO  
 Email: deborah.nicodemus@modaoperandi.com

**RETAILER DEMOGRAPHICS**

Type of Business: Online Retailer  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Clothing  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Annette Ferdinandsen  
 Of Rare Origin  
 Renee Lewis  
 David Webb  
 Hueb

**Montalvo Jewelers**

117 S Main St.  
 McAllen, TX 78501  
 Tel: 956-971-1600  
 www.montalvojewelers.com

Primary Contact: George Montalvo, General Manager  
 Email: george@montalvojewelers.com  
 Secondary Contact: linda@montalvojewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
 Simon G  
 David Yurman  
 Chopard  
 Gabriel & Co.

**TOP WATCH BRANDS CARRIED**

Chopard  
 Omega  
 TAG Heuer  
 Zenith  
 Bell & Ross

**Moretti's Fine Jewelry**

14230 San Pedro Ave.  
 San Antonio, TX 78232  
 Tel: 210-493-8080  
 www.morettis.com

Primary Contact: Jillona Moretti, Buyer  
 Email: jill@morettis.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Pomellato  
 Gellner

**TOP WATCH BRANDS CARRIED**

Rolex  
 Patek Philippe

**Mountz Jewelers**

3780 Trindle Rd.  
Camp Hill, PA 17011-4352  
Tel: 717-576-9559  
www.mountzjewelers.com

Primary Contact: Ronald Leitzel, CEO/Chairman  
Email: rmlmj2@gmail.com  
Secondary Contact: Tonia Ulsh

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 2-3 stores  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

John Hardy  
Hearts On Fire  
Simon G  
JB Star  
Pandora

**TOP WATCH BRANDS CARRIED**

Rolex  
Tag Heuer  
Shinola Detroit  
Seiko

**Moyer & Co. Fine Jewelers Inc.**

14727 Thatcher Ln.  
Carmel, IN 46032-1557  
Tel: 317-844-9003  
www.moyerfinejewelers.com

Primary Contact: Daniel L. Moyer  
Email: wendy@moyerfj.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
Phillips House  
Marco Bicego  
Tacori

**TOP WATCH BRANDS CARRIED**

TAG Heuer  
Hublot  
Chopard

**Mulloys Fine Jewelry Inc.**

2978 State St.  
 Carlsbad, CA 92008  
 Tel: 760-729-5771  
 www.mulloysjewelry.com

Primary Contact: Phil Mulloy, President/Owner  
 Email: phil@mulloysjewelry.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Marco Bicego  
 Roberto Coin  
 JB Star  
 A. Jaffe  
 Konstantino

**TOP WATCH BRANDS CARRIED**

Michele  
 Philip Stein

**Nagi**

828 High Ridge Rd.  
 Stamford, CT 06905  
 Tel: 203-964-0551  
 www.nagijewelers.com

Primary Contact: Liz Osta, Vice President  
 Email: liz@nagijewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Marco Bicego  
 Doves

**TOP WATCH BRANDS CARRIED**

TAG Heuer  
 Shinola Detroit  
 Breitling

**Naifeh Fine Jewelry**

9203 N Pennsylvania Ave.  
 Oklahoma City, OK 73120  
 Tel: 405-607-4323  
 www.naifehfinejewelry.com

Primary Contact: Valerie Naifeh, Owner  
 Email: valerie@naifehfinejewelry.com  
 Secondary Contact: calyn@naifehfinejewelry.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer  
 # of Storefronts: 1 store  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Jules by Star  
 JudeFrances  
 Joshua J Fine Jewelry  
 Temple St. Clair  
 Naifeh Fine Jewelry

**TOP WATCH BRANDS CARRIED**

Hamilton  
 Ebel  
 ALOR

**Net-a-Porter**

1 Village Offices  
 London W12 7GF  
 United Kingdom  
 Tel: 02034714691  
 www.net-a-porter.com

Primary Contact: Emily Scott, Junior Buyer  
 Email: emily.scott@net-a-porter.com

**RETAILER DEMOGRAPHICS**

Type of Business: Online Retailer  
 Annual Sales Volume: More than \$10 Million

**TOP JEWELRY BRANDS CARRIED**

Anita Ko  
 Tiffany & Co.  
 Pomellato  
 Jennifer Meyer  
 Suzanne Kalan

**TOP WATCH BRANDS CARRIED**

IWC  
 Tiffany & Co.

**Newtwist**

296 E 5th Ave. Ste. 122  
 Eugene, OR 97401  
 Tel: 541-521-5818  
 www.newtwist.com

Primary Contact: Colleen Stangeland, Owner  
 Email: colleen@newtwist.com  
 Secondary Contact: Jodi Auxier, jodi@newtwist.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Jamie Joseph  
 Victoria Cunningham  
 Erica Molinari  
 Todd Reed  
 Melissa Joy Manning

**Nordstrom**

1617 6th Ave.  
 Seattle, WA 98101  
 Tel: 206-373-3544  
 www.nordstrom.com

Primary Contact: Michelle Wallace, Vice President/DMM  
 Email: michelle.t.wallace@nordstrom.com  
 Secondary Contact: Kate Gruver, kate.gruver@nordstrom.com

**RETAILER DEMOGRAPHICS**

Type of Business: Department Store/Leased Department Operator  
 # of Storefronts: More than 20 stores  
 Primary Merchandise Category: Clothing  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Kendra Scott  
 Nadri  
 Alex and Ani  
 Bony Levy

**TOP WATCH BRANDS CARRIED**

Michele  
 Shinola Detroit  
 Burberry Timepieces  
 Kate Spade Watches  
 Nixon

**Northeastern Fine Jewelry**

1607 Union St.  
 Schenectady, NY 12309-6156  
 Tel: 518-441-1825  
 www.nefj.com

Primary Contact: Gregg Kelly  
 Email: greggk@nefj.com  
 Secondary Contact: Raymond Bleser, rayb@nefj.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
 Forevermark  
 Mikimoto  
 Marco Bicego  
 Tacori

**TOP WATCH BRANDS CARRIED**

Cartier  
 Breitling  
 Panerai  
 IWC  
 Jaeger LeCoultre

**NXP Corporation**

PO Box 1390 St.  
 St. Thomas, Virgin Islands 00804  
 Tel: 248-809-5560  
 www.littleswitzerland.com

Primary Contact: Hal Tayler, CEO  
 Email: hal@nxpco.com  
 Secondary Contact: Alice Fitzsimmons, afitzsimmons@nxpco.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: More than 20 stores  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 John Hardy  
 Roberto Coin  
 Marco Bicego  
 Mikimoto

**TOP WATCH BRANDS CARRIED**

Breitling  
 TAG Heuer  
 Omega  
 Jaeger LeCoultre  
 Longines

**O.C. Tanner Jewelers**

15 S. State St.  
Salt Lake City, UT 84111  
Tel: 801-532-3222  
www.octannerjewelers.com

Primary Contact: Kathleen Sacco, Vice President of Retail  
Email: kathleen.sacco@octanner.com  
Secondary Contact: Dominique Anderson

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 2-3 stores  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
Mikimoto  
Kwiat  
Rahaminov Diamonds  
David Yurman

**TOP WATCH BRANDS CARRIED**

Rolex  
Patek Philippe  
Breitling  
Omega  
Tudor

**OK**

8303 W Third St.  
Los Angeles, CA 90048  
Tel: 323-653-3501  
www.okthestore.com

Primary Contact: Lawrence Schaffer, Owner  
Email: larry@okthestore.com  
Secondary Contact: ok@okthestore.com

**Retailer Demographics**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 2-3 stores  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Polly Wales  
Rebecca Overmann  
Kothari  
Arman Sarkisyan  
Suzanne Kalan

**TOP WATCH BRANDS CARRIED**

Junghans  
M & Co  
Triwa  
Braun



**Orloff Jewelers**

770 W Shaw Ave. Ste. 101  
 Fresno, CA 93704  
 Tel: 559-221-6622  
 www.orloffjewelers.com

Primary Contact: Mary Ann Orloff, Owner  
 Email: maorloff@ymail.com  
 Secondary Contact: shelby@orloffjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Marco Bicego  
 GURHAN

**TOP WATCH BRANDS CARRIED**

TAG Heuer  
 Michele  
 Shinola Detroit

**Orr's Jewelers**

5857 Forbes Ave.  
 Pittsburgh, PA 15217  
 Tel: 412-421-6777  
 www.orrrocks.com

Primary Contact: David Gordon, Owner  
 Email: dgordon@orrrocks.com  
 Secondary Contact: Marcia Gordon, marcia@orrrocks.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Mikimoto  
 Roberto Coin  
 John Hardy  
 Pomellato

**TOP WATCH BRANDS CARRIED**

Rolex  
 Cartier  
 Breitling  
 Jaeger LeCoultre  
 IWC

**Oster Jewelers**

251 Steele St.  
 Denver, CO 80206  
 Tel: 303-572-1111  
 www.osterjewelers.com

Primary Contact: Melissa Oster, President  
 Email: melissa@osterjewelers.com  
 Secondary Contact: jeremy@osterjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

Wellendorff  
 Pomellato  
 Sylva & Cie  
 Louis Glick & Co  
 A & Furst

**TOP WATCH BRANDS CARRIED**

Audemars Piguet  
 Ulysse Nardin  
 Parmigiani  
 Bremont  
 Zenith

**Peridot Fine Jewelry**

1903 Palmer Ave.  
 Larchmont, NY 10538  
 Tel: 914-833-7333  
 www.peridotfinejewelry.com

Primary Contact: Dawn Hendricks, Owner  
 Email: dawn@peridotfinejewelry.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Anne Sportun  
 Temple St. Clair  
 Jacquie Aiche  
 Kothari  
 Jamie Joseph

**Providence Diamond**

65 Hillside Rd.  
 Cranston, RI 02920  
 Tel: 401-946-7070  
 www.providencediamond.com

Primary Contact: Suzanne Salomon, Vice President  
 Email: suzanne@providencediamond.com  
 Secondary Contact: Daniel Pritsker,  
 daniel@providencediamond.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$500,000 and \$1 million

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**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Marco Bicego  
 Ritani  
 John Hardy

**TOP WATCH BRANDS CARRIED**

Rolex  
 Tudor  
 Shinola Detroit  
 David Yurman

**Quadrum**

199 Boylston St.  
 Chestnut Hill, MA 02467  
 Tel: 617-965-5555  
 www.quadrumgallery.com

Primary Contact: Sia Maravelias, Director  
 Email: sia@quadrumgallery.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Barbara Heinrich  
 GURHAN  
 Yossi Harari  
 Jamie Joseph  
 Paul Morelli

**Radcliffe Jewelers**

1848 Reisterstown Rd.  
 Baltimore, MD 21208  
 Tel: 410-484-2900  
 www.radcliffejewelers.com

Primary Contact: Jaime Evans, Buyer  
 Email: jaime@radcliffejewelers.com  
 Secondary Contact: John Shmerler,  
 john@radcliffejewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

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**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
 Pomellato  
 John Hardy  
 Elizabeth Locke

**TOP WATCH BRANDS CARRIED**

Rolex  
 Cartier  
 Breguet  
 IWC  
 Breitling

**Razny Jewelers**

109 E Oak St.  
 Chicago, IL 60611  
 Tel: 630-932-4900  
 www.razny.com

Primary Contact: Christine Razny, Graduate Gemologist  
 Email: christine@razny.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Penny Preville  
 Stephen Webster  
 David Yurman

**TOP WATCH BRANDS CARRIED**

Rolex  
 Patek Philippe  
 Cartier  
 Breitling  
 Tudor

**Reads Jewelers Inc.**

2916 Crockett St.  
 Fort Worth, TX 76107  
 Tel: 817-386-5412  
 www.readjewelers.com

**TOP JEWELRY BRANDS CARRIED**

Konstantino  
 Pamela Froman  
 Arman Sarkisyan  
 Heather B. Moore  
 Samira 13

Primary Contact: Jackie Read, President  
 Email: jackie.read@readjewelers.com  
 Secondary Contact: Delisa Read, delisa.read@readjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

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**Regina Jewelry & Treasures**

225 Summit Blvd. Ste. 700  
 Birmingham, AL 35243  
 Tel: 205-870-9477  
 www.gusmayer.com/jewelry.php

**TOP JEWELRY BRANDS CARRIED**

Coomi  
 Mizuki  
 Erica Molinari  
 Zoe Chicco  
 Lika Behar

Primary Contact: Regina Sigman, President  
 Email: reginatreasure@gmail.com  
 Secondary Contact: Neil Sigman, nini49@mac.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**Reinhold**

525 Ave. FD Roosevelt 24B  
 San Juan, PR 00918  
 Tel: 787-625-3119  
 www.reinholdjewelers.com

Primary Contact: Marie Helene Morrow, President  
 Email: dmorrow269@aol.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 John Hardy  
 Mikimoto  
 Roberto Coin  
 Tiffany

**TOP WATCH BRANDS CARRIED**

Hermes  
 Shinola Detroit  
 David Yurman  
 Tiffany

**Reis Nichols**

3535 E 86th St.  
 Indianapolis, IN 46240  
 Tel: 317-255-4467  
 www.reisnichols.com

Primary Contact: Jennifer Demmary, Director of Merchandising  
 Email: jdemmary@reisnichols.com  
 Secondary Contact: BJ Nichols, bnichols@reisnichols.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Roberto Coin  
 Marco Bicego  
 Mikimoto  
 John Hardy

**TOP WATCH BRANDS CARRIED**

Rolex  
 Patek Philippe  
 Cartier  
 Breitling  
 TAG Heuer

**Roberson's Fine Jewelry**

11525 Cantrell Rd. Ste. 703  
 Little Rock, AR 72212  
 Tel: 501-664-9000  
 www.robersonsfinejewelry.com

Primary Contact: Laura Seagraves, Operations Manager/Buyer  
 Email: laura@robersonsfinejewelry.com  
 Secondary Contact: Trish Roberson

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Armenta  
 GURHAN  
 JudeFrances  
 A. Link  
 Arman Sarkisyan

**TOP WATCH BRANDS CARRIED**

Breitling  
 TAG Heuer

**Ross Simons**

8 Ross Simons Dr.  
 Cranston, RI 02920  
 Tel: 401-463-3100  
 www.ross-simons.com

Primary Contact: Jane Wasserman, Senior Merchandise Director  
 Email: jwasserman@ross-simons.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Mikimoto  
 Roberto Coin  
 Henri Daussi

**TOP WATCH BRANDS CARRIED**

Rolex  
 Cartier  
 Breitling  
 TAG Heuer

**Royal Jewelers, Inc.**

58 Main St.

Andover, MA 01810

Tel: 978-475-3330

www.royaljewelers.com

Primary Contact: Steven Leed

Email: steven@royaljewelers.com

Secondary Contact: Vicki Collins, vicki@royaljewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)

# of Storefronts: 1 store

Primary Merchandise Category: Timepieces/Watches

Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire

David Yurman

Wellendorff

Marco Bicego

**TOP WATCH BRANDS CARRIED**

Cartier

IWC

Panerai

Breguet

Ulysse Nardin

**Rubaiyat**

722 17th Ave. SW

Calgary, AB T2S 0B7

Canada

Tel: 403-228-7182

www.rubaiyatcalgary.com

Primary Contact: Morgan Haight, Managing Partner

Email: mh@rubaiyatcalgary.com

Secondary Contact: David & Pamela Haight,  
rubaiyatholdings@gmail.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)

# of Storefronts: 1 store

Primary Merchandise Category: Jewelry

Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Armenta

GURHAN

Monica Rich Kosann

Pyrha

Konstantino



**Saks Fifth Avenue**

225 Liberty St.  
 New York, NY 10281  
 Tel: 646-802-2518  
 www.saks.com

Primary Contact: Marta Nowakowski, Vice President DMM  
 Email: marta\_nowakowski@s5a.com

**RETAILER DEMOGRAPHICS**

Type of Business: Department Store/Leased Department Operator  
 # of Storefronts: More than 20 stores  
 Primary Merchandise Category: All  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Graff  
 David Yurman  
 John Hardy  
 Marco Bicego  
 Roberto Coin

**TOP WATCH BRANDS CARRIED**

Cartier  
 Bvlgari  
 Chopard

**Saks Fifth Avenue OFF 5th**

250 Vesey St. 21st Fl.  
 New York, NY 10281  
 Tel: 646-802-7499  
 www.saksoff5th.com

Primary Contact: Christine Wiggins-Reina, Senior Buyer Fine  
 Jewelry and Watches  
 Email: christine\_wiggins-reina@s5a.com

**RETAILER DEMOGRAPHICS**

Type of Business: Department Store/Leased Department Operator  
 # of Storefronts: More than 20 stores  
 Primary Merchandise Category: Clothing  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 John Hardy  
 Marco Bicego  
 Roberto Coin  
 Temple St. Clair

**TOP WATCH BRANDS CARRIED**

Michele  
 Gucci  
 Movado  
 Burberry  
 Michael Kors

**Sam L. Majors**

2200 W Wadley  
 Midland, TX 79705  
 Tel: 432-687-0078  
 www.samlmajors.com

Primary Contact: Marcus Majors, Owner  
 Email: marc@samlmajors.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Marco Bicego  
 Elizabeth Locke  
 Joshua J  
 Penny Preville  
 Konstantino

**TOP WATCH BRANDS CARRIED**

Breitling  
 Piaget

**Schiffman`s**

225 S Elm St.  
 Greensboro, NC 27402-1079  
 Tel: 336-272-5146  
 www.schiffmans.com

Primary Contact: Happy Davis, Buyer  
 Email: hdavis@schiffmans.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
 David Yurman  
 Mikimoto  
 Roberto Coin  
 Marco Bicego

**TOP WATCH BRANDS CARRIED**

Rolex  
 Omega  
 IWC

**Shetler Wade Jewelers**

7373 Broadway  
 San Antonio, TX 78209  
 Tel: 210-422-2927  
 www.shetlerwadejewelers.com

Primary Contact: Pam Cohen  
 Email: pam@shetlerwadejewelers.com  
 Secondary Contact: courtney@shetlerwadejewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

JB Star  
 Armenta  
 Getana  
 Marco Bicego  
 JudeFrances

**Shreve & Co.**

150 Post St.  
 San Francisco, CA 94108  
 Tel: 415-421-2600  
 www.shreve.com

Primary Contact: Diane Adams, Director Operations/  
 Merchandising  
 Email: dadams@shreve.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Timepieces/Watches  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Mikimoto  
 Kwiat  
 Harry Kotlar  
 Hearts On Fire  
 Marco Bicego

**TOP WATCH BRANDS CARRIED**

Patek Philippe  
 Panerai  
 Vacheron Constantin  
 IWC

**Shulan's Fairlawn, Inc.**

2701 W Market St.  
 Fairlawn, OH 44333-4204  
 Tel: 330-836-8477  
 www.shulans.com

Primary Contact: John Shulan, President  
 Email: john@shulans.com  
 Secondary Contact: Jay Shulan

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$500,000 and \$1 million

**TOP JEWELRY BRANDS CARRIED**

ALOR  
 Mikimoto  
 Konstantino  
 Kwiat  
 Bizzoto

**TOP WATCH BRANDS CARRIED**

Tissot  
 Frederique Constant  
 Bulova

**Simons Jewelers**

8141 Maryland Ave.  
 St. Louis, MO 63105  
 Tel: 314-725-8888  
 www.simonsjewelers.com

Primary Contact: Simon Katz, President  
 Email: simons@simonsjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Marco Bicego  
 Roberto Coin  
 A. Link

**TOP WATCH BRANDS CARRIED**

Rolex  
 Cartier  
 Breitling

**Single Stone San Marino**

2527 Mission St.  
 San Marino, CA 91108  
 Tel: 626-799-3109  
 www.shopsinglestone.com

Primary Contact: Corina Madilian, Owner  
 Email: corina@shopsinglestone.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Single Stone  
 Irene Neuwirth  
 Jemma Wynne  
 Anita Ko  
 Carolina Bucci

**Smithworks Fine Jewelry**

361 E Kennedy St.  
 Spartanburg, SC 29302-1957  
 Tel: 864-573-5252  
 www.smithworksjewelers.com

Primary Contact: Louis Smith  
 Email: louis@smithworksjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

John Hardy  
 Roberto Coin  
 Marco Bicego

**TOP WATCH BRANDS CARRIED**

Rolex  
 Raymond Weil  
 Swiss Army

**Soho Gem Inc.**

367 W Broadway  
 New York, NY 10013  
 Tel: 212-625-3004  
 www.sohogem.com

Primary Contact: Irina Ferry, President  
 Email: irina@sohogem.com  
 Secondary Contact: Maria Benavides, maria@sohogem.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Etho Maria  
 Casato  
 John Apel  
 Armenta  
 Lisa Nik

**Solomons Jewelers**

74 Manetto Hill Plaza  
 Plainview, NY 11803  
 Tel: 516-681-6111  
 www.solomonsjewelers.com

Primary Contact: Marc Solomon, First Vice President  
 Email: msollybr@aol.com  
 Secondary Contact: Stacey Sachs, solomonsgems@optonline.net

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Marco Bicego  
 ALOR  
 Verragio  
 A. Jaffe  
 Charles Krypell

**TOP WATCH BRANDS CARRIED**

Movado  
 Citizen  
 Bulova  
 Wenger Swiss Army  
 Jorg Gray

**Sowinski Jewelry Inc.**

3191 Grand Ave. #1727  
 Miami, FL 33233-1727  
 Tel: 305-372-7844  
 www.sowinskijewelers.com

Primary Contact: Ramon Lopez, President  
 Email: rlopez800@gmail.com  
 Secondary Contact: Nathalie Sowinski-Lopez

**TOP JEWELRY BRANDS CARRIED**

Rebecca Jewelry  
 Hari Jewels  
 Hera Jewels  
 Nanis Jewelry

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$500,000 and \$1 million

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**Springer's Jewelers**

580 Congress St.  
 Portland, ME 04101  
 Tel: 207-772-5404  
 www.springersjewelers.com

Primary Contact: Rick Beaulieu, Owner  
 Email: amanda@springersjewelers.com  
 Secondary Contact: lilly@springersjewelers.com

**TOP JEWELRY BRANDS CARRIED**

Temple St. Clair  
 Hearts On Fire  
 Roberto Coin  
 Alex Sepkus  
 Tacori

**TOP WATCH BRANDS CARRIED**

Rolex  
 TAG Heuer  
 Tissot

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**Stanley Korshak**

500 Crescent Court, Ste. 100  
 Dallas, TX 75201  
 Tel: 214-871-3625  
 www.stanleykorshak.com

**TOP JEWELRY BRANDS CARRIED**

Yossi Harari  
 Sylva & Cie  
 Coomi  
 Wendy Yue  
 Nikos Koulis

Primary Contact: Melissa Geiser, Fine Jewelry Buyer  
 Email: melissa@stanleykorshak.com  
 Secondary Contact: andrea@stanleykorshak.com

**RETAILER DEMOGRAPHICS**

Type of Business: Department Store/Leased Department Operator  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Clothing  
 Annual Sales Volume: Between \$5 million and \$10 million

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**Studio Jewelers**

1306 Regent St.  
 Madison, WI 53715  
 Tel: 608-257-2627  
 www.studiojewelerswi.com

**TOP JEWELRY BRANDS CARRIED**

Paula Crevoshay  
 Alex Sepkus  
 Pamela Froman  
 Audrius Krulis  
 Alexandra Hart

Primary Contact: Hanna Cook-Wallace, President  
 Email: thegemologist@studiojewelerswi.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million



**Susan Campbell Jewelry, LLC**

420 South Palafox Pl.  
 Pensacola, FL 32502-5628  
 Tel: 850-434-8948  
 www.susancampbelljewelry.com

Primary Contact: Susan A. Campbell  
 Email: susan@susancampbelljewelry.com

**TOP JEWELRY BRANDS CARRIED**

Anne Sportun  
 Sarah Graham  
 Lika Behar  
 Lauren K  
 Megan Thorne

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$500,000 and \$1 million

**Susan Robinson Jewelry**

6009 S Broadway  
 Tyler, TX 75703  
 Tel: 903-581-5530  
 www.susanrobinsonjewelry.com

Primary Contact: Susan Robinson, President  
 Email: susanrobinson13@hotmail.com

**TOP JEWELRY BRANDS CARRIED**

Rolex  
 David Yurman  
 Roberto Coin  
 Mikimoto  
 IPPOLITA

**TOP WATCH BRANDS CARRIED**

Rolex  
 Breitling

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**Szor Collections LLC**

6131 Luther Ln. Ste. 210  
 Dallas, TX 75225-6200  
 Tel: 214-691-5400  
 www.szorcollections.com

Primary Contact: Jay Szor, Owner  
 Email: denise@szorcollections.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$500,000 and \$1 million

**TOP JEWELRY BRANDS CARRIED**

Barbara Heinrich  
 Sarah Graham  
 Atelier Munsteiner  
 Elizabeth Garvin Fine  
 Rebecca Overmann

**Talisman Collection**

4357 Town Center Blvd. Ste. 118  
 El Dorado Hills, CA 95762  
 Tel: 916-358-5683  
 www.talismancollection.com

Primary Contact: Andrea Riso, Owner  
 Email: andrea@talismancollection.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Yael Designs  
 Todd Reed  
 Suzy Landa  
 Pamela Froman  
 ZAIKEN

**TOP WATCH BRANDS CARRIED**

Baume & Mercier  
 Philip Stein  
 Victorinox Swiss Army  
 Tudor  
 Panerai

**Tapper's Diamonds and Fine Jewelry**

637 Orchard Lake Rd.  
 West Bloomfield, MI 48322  
 Tel: 248-865-6316  
 www.tappers.com

Primary Contact: Jamie Myers, Director of Merchandise  
 Email: jmyers@tappers.com  
 Secondary Contact: Vicki Briggs, vbriggs@tappers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 John Hardy  
 Roberto Coin  
 Mikimoto  
 Marco Bicego

**TOP WATCH BRANDS CARRIED**

Rolex  
 Shinola Detroit  
 Cartier  
 Panerai  
 Breitling

**Tassels**

3802 Roswell Rd. Ste. B  
 Atlanta, GA 30342  
 Tel: 404-364-9434  
 www.tasselsjewelry.com

Primary Contact: Lynne Halpern, Owner  
 Email: tasselsjewelry@bellsouth.net  
 Secondary Contact: Juli Bauman, julibauman@gmail.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Anita Ko  
 Dana Rebecca  
 John Apel

**Tayloe Piggott Jewelry**

62 S Glenwood St.  
 Jackson, WY 83001  
 Tel: 307-733-0555  
 www.tayloepiggottjewelry.com

Primary Contact: Tayloe Piggott, Owner  
 Email: art@tayloepiggottgallery.com

**RETAILER DEMOGRAPHICS**

Type of Business: Specialty Retailer  
 # of Storefronts: 1 store  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Nicholas Varney  
 Monique Pean  
 Victor Velyan  
 GURHAN  
 Todd Reed

**The First Place**

2929 N Rock Rd. Ste. 165  
 Wichita, KS 67226  
 Tel: 316-685-3241

Primary Contact: Helen Galloway, Owner  
 Email: helen@thefirstplace.kscoxmail.com  
 Secondary Contact: Paula Crook

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Roberto Demeglio  
 JudeFrances

**TOP WATCH BRANDS CARRIED**

David Yurman

**The Wooden Jewel, Inc.**

57100 Beaver Dr. 25-120  
 Sunriver, OR 97707  
 Tel: 541-593-4151  
 www.thewoodenjewel.com

Primary Contact: Denise Bryant, President  
 Email: info@thewoodenjewel.com  
 Secondary Contact: Michael Bryant,  
 mike@msbryant.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Less than \$500,000

**TOP JEWELRY BRANDS CARRIED**

Lois Hill  
 Sarah Graham  
 Alex Sepkus  
 Zaffiro  
 Nina Nguyen

**TOP WATCH BRANDS CARRIED**

Mistura  
 Tense  
 Bewell  
 Komo Koa

**Tilden Ross Jewelers**

410 St. Armands Circle  
 Sarasota, FL 34236  
 Tel: 941-388-3338  
 info@tildenross.com

Primary Contact: Richard Ross, President  
 Email: richard@tildenross.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Crivelli  
 Alex Sepkus  
 Marco Bicego  
 Antonini

**Tivol Inc.**

220 Nichols Rd.  
 Kansas City, MO 64112  
 Tel: 816-531-5800  
 www.tivol.com

Primary Contact: Cathy Tivol, CEO  
 Email: cathy.tivol@tivol.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Rolex  
 Patek Philippe  
 David Yurman

**TOP WATCH BRANDS CARRIED**

Rolex  
 Cartier  
 Patek Philippe  
 Baume & Mercier  
 TAG Heuer

**Torin Bales Fine Jewelry**

6007 NE Zac Lentz Pkwy.  
 Victoria, TX 77904  
 Tel: 361-576-4777  
 www.torinbales.com

Primary Contact: Torin Bales, President/Owner  
 Email: torin@torinbales.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Mikimoto  
 John Hardy  
 JB Star  
 Gregg Ruth

**TOP WATCH BRANDS CARRIED**

Rolex  
 Tudor  
 Tissot  
 David Yurman

**Trabert & Hoeffler**

111 E Oak St.  
Chicago, IL 60611  
Tel: 312-787-1654  
www.trabertandhoeffler.com

Primary Contact: Donald Levinson, President  
Email: info@trabertandhoeffler.com  
Secondary Contact: Susan Levinson, slljewels@gmail.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Crivelli  
Roberto Coin  
Bayco

**TOP WATCH BRANDS CARRIED**

Vacheron Constantin  
Breguet  
Parmigiani

**Treiber and Straub**

14740 W Caoitol Dr.  
Brookfield, WI 53005  
Tel: 1262-790-5757  
www.treiberandstraub.com

Primary Contact: Michael Straub, President  
Email: mstraub@treiberandstraub.com  
Secondary Contact: Kimberly Wilhelm

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

Rolex  
David Yurman  
Mikimoto  
Charles Krypell  
JB Star

**TOP WATCH BRANDS CARRIED**

Rolex  
Patek Philippe  
Cartier  
TAG Heuer

**Tres Mariposas, Inc.**

5857 N Mesa St. #1  
 El Paso, TX 79912  
 Tel: 915-584-4444  
 www.tresmariposas.com

Primary Contact: Nan Napier, President/Owner  
 Email: nan@tresmariposas.com

**TOP JEWELRY BRANDS CARRIED**

JudeFrances  
 Temple St. Clair  
 Cassis  
 Phillips House  
 IPPOLITA

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Clothing  
 Annual Sales Volume: Between \$1 million and \$3 million

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**Turgeon Raine Jewellers**

1407 5th Ave.  
 Seattle, WA 98101  
 Tel: 206-447-9488  
 www.turgeonraine.com

Primary Contact: Jerry Raine, President  
 Email: jerry@turgeonraine.com  
 Secondary Contact: Yukiko Raine, yukiko@turgeonraine.com

**TOP JEWELRY BRANDS CARRIED**

Henrich Denzel  
 Michael Bondanza  
 Marco Bicego  
 Fope

**TOP WATCH BRANDS CARRIED**

Patek Philippe

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million



**Twist**

30 NW 23rd Pl.  
 Portland, OR 97210  
 Tel: 503-224-0334  
 www.twistonline.com

Primary Contact: Paul Schneider  
 Email: pauls@twistonline.com  
 Secondary Contact: laurene@twistonline.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Cathy Waterman  
 Anita Ko  
 Sevan Bicakci  
 Mizuki  
 Polly Wales

**Underwood Jewelers Corp**

2044 San Marco Blvd.  
 Jacksonville, FL 32207  
 Tel: 904-398-9741  
 www.underwoodjewelers.com

Primary Contact: Clayton Bromberg, President  
 Email: jaxbull@aol.com  
 Secondary Contact: epepper@underwoodjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 Roberto Coin  
 Erica Courtney  
 Lagos  
 Marco Bicego

**TOP WATCH BRANDS CARRIED**

Rolex  
 Tudor  
 Raymond Weil  
 Tavannes  
 Michele

**Verdi Fine Jewelers**

1500 S Ocean Blvd. #78  
 Boca Raton, FL 33432  
 Tel: 561-393-3532  
 www.verdijewelers.com

Primary Contact: Siran Wassilian, President  
 Email: siran@verdijewelers.com  
 Secondary Contact: siranboca@gmail.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

Sutra  
 Di.Go  
 Ferraris Gioielli  
 Wendy Yue  
 Etho Maria

**Virtu**

2035 N Damen Ave.  
 Chicago, IL 60647  
 Tel: 773-235-3790  
 www.virtuchicago.com

Primary Contact: Julie Horowitz Jackson, Owner  
 Email: julie@virtuchicago.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$500,000 and \$1 million

**TOP JEWELRY BRANDS CARRIED**

Anne Sportun  
 Jamie Joseph  
 Melissa Joy Manning  
 Ananda Khalsa  
 Zoe Chicco

**Voiage**

7403 Beverly Blvd.  
 Los Angeles, CA 90036  
 Tel: 323-951-9540  
 www.voiagejewelry.com

Primary Contact: Julie Schroeder, President  
 Email: julie@voiagejewelry.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Brooke Gregson  
 Jamie Joseph  
 Annette Ferdinandsen  
 Isabel Borland

**Von Bargaen's Jewelry**

35 S Main St.  
 Hanover, NH 03755  
 Tel: 603-653-0006  
 www.vonbargens.com

Primary Contact: Julie Thom, Owner  
 Email: julie@vonbargens.com  
 Secondary Contact: Jason Thom, jason@vonbargens.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

Alex Sepkus  
 Todd Reed  
 Paul Morelli  
 Mark Patterson  
 Anne Sportun

**W. Kodak Jewelers**

1123 Hudson St.  
 Hoboken, NJ 07030  
 Tel: 201-710-5490  
 www.wkodakjewelers.com

Primary Contact: Bradley Kodak, Owner  
 Email: brad@wkodakjewelers.com  
 Secondary Contact: ckodak@wkodakjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry/Watches  
 Annual Sales Volume: More than \$10 million

**TOP JEWELRY BRANDS CARRIED**

Tacori  
 Roberto Coin  
 Verragio

**TOP WATCH BRANDS CARRIED**

Cartier  
 Omega  
 Hublot  
 Breitling  
 TAG Heuer

**Walters & Hogsett**

2425 Canyon Blvd. Suite J  
 Boulder, CO 80302  
 Tel: 303-449-2626  
 www.waltersandhogsett.com

Primary Contact: Mark Viereg, President  
 Email: mark@waltersandhogsett.com  
 Secondary Contact: Don Janson, don@waltersandhogsett.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Hearts On Fire  
 Marco Bicego  
 Lika Behar  
 Sethi Couture  
 John Hardy

**TOP WATCH BRANDS CARRIED**

Rolex  
 Tudor  
 CT Scuderia  
 Luminox

**Ware Jewelers**

111 S College St.  
 Auburn, AL 36830  
 Tel: 334-821-7375  
 www.warejewelers.com

Primary Contact: Ronnie Ware, Owner  
 Email: ronnie@warejewelers.com  
 Secondary Contact: Tina Ware, tina@warejewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Jewelry Chain (4 or more stores)  
 # of Storefronts: 4-10 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

David Yurman  
 John Hardy  
 Roberto Coin  
 Mikimoto  
 Ivanka Trump

**TOP WATCH BRANDS CARRIED**

Rolex  
 TAG Heuer

**Weston Jewelers**

1728 Main St.  
 Weston, FL 33326  
 Tel: 954-389-7990  
 www.westonjewelers.com

Primary Contact: Tracey Geffin- Dikes, President  
 Email: tracey@westonjewelers.com  
 Secondary Contact: edward@westonjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$3 million and \$5 million

**TOP JEWELRY BRANDS CARRIED**

Roberto Coin  
 Bvlgari  
 Gucci  
 Mikimoto  
 ALOR

**TOP WATCH BRANDS CARRIED**

Rolex  
 Cartier  
 Hublot  
 Chopard  
 Montblanc

**White and Ivory Fine Jewelry**

1610 Village Market Blvd. Ste. 110  
 Leesburg, VA 20175  
 Tel: 703-669-1100  
 www.whiteivorystore.com

Primary Contact: Lillian Kim, Owner  
 Email: lillian@whiteivorystore.com  
 Secondary Contact: Alina Kim, alina@whiteivorystore.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Less than \$500,000

**TOP JEWELRY BRANDS CARRIED**

PeJay Creations  
 Simon G  
 Erika Winters

**Windsor Jewelers**

526 S Stratford Rd.  
 Winston Salem, NC 27103-1807  
 Tel: 336-721-1768  
 www.windsor-jewelers.com

Primary Contact: Natalie Sherrill, Buyer  
 Email: natalie@windsor-jewelers.com  
 Secondary Contact: Ben Simon, ben@windsor-jewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 2-3 stores  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

John Hardy  
 Charles Krypell  
 IPPOLITA  
 Roberto Coin

**TOP WATCH BRANDS CARRIED**

Patek Philippe  
 Rolex  
 Breitling  
 TAG Heuer  
 Panerai

**Ylang 23**

8300 Preston Rd.  
 Dallas, TX 75225  
 Tel: 214-675-2353  
 www.ylang23.com

**TOP JEWELRY BRANDS CARRIED**

Cathy Waterman  
 Irene Neuwirth  
 Jennifer Meyer

Primary Contact: Joanne Teichman, Owner/Managing Director  
 Email: joanne@ylang23.com  
 Secondary Contact: Charles Teichman

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$5 million and \$10 million

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**Ylang Ylang**

8845 Ladue Rd.  
 St. Louis, MO 63124  
 Tel: 314-725-7464  
 www.ylangylang.com

**TOP JEWELRY BRANDS CARRIED**

Todd Reed  
 Heather B. Moore  
 Erica Courtney  
 Single Stone  
 Temple St. Clair

Primary Contact: Lois Morganstern, Owner  
 Email: lois@ylangylang.com  
 Secondary Contact: Julie Ettinger

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
 # of Storefronts: 1 store  
 Primary Merchandise Category: Jewelry  
 Annual Sales Volume: Between \$1 million and \$3 million

**Z Folio Gallery**

1685 Copenhagen Dr.  
Solvang, CA 93463-2734  
Tel: 805-693-8480  
www.zfolio.com

Primary Contact: Zdena Jiroutova  
Email: zdena@zfolio.com  
Secondary Contact: Michael Mendizza

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 2-3 stores  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$1 million and \$3 million

**TOP JEWELRY BRANDS CARRIED**

Alex Sepkus  
Annamaria Cammilli  
Atelier Munsteiner  
Sakamoto  
Mastoloni

**Zachary's Jewelers**

100 Main St.  
Annapolis, MD 21401  
Tel: 443-852-3601  
www.zacharysjewelers.com

Primary Contact: Daphne Foreman, Buyer  
Email: daphne@zacharysjewelers.com  
Secondary Contact: Steve Samaras, steve@zacharysjewelers.com

**RETAILER DEMOGRAPHICS**

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 2-3 stores  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: Between \$5 million and \$10 million

**TOP JEWELRY BRANDS CARRIED**

Marco Bicego  
Gucci  
ALOR  
John Hardy  
Roberto Coin

**TOP WATCH BRANDS CARRIED**

Raymond Weil  
Corum  
Tissot



## Zadok Jewelers

1749 Post Oak Blvd.  
Houston, TX 77056  
Tel: 713-434-6723  
www.zadok.com

Primary Contact: Segev Zadok  
Email: szadok@zadok.com  
Secondary Contact: Jonathan Zadok,  
jzadok@zadok.com

## RETAILER DEMOGRAPHICS

Type of Business: Independent Jewelry Retailer (1-3 stores)  
# of Storefronts: 1 store  
Primary Merchandise Category: Jewelry  
Annual Sales Volume: More than \$10 million

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## TOP JEWELRY BRANDS CARRIED

Roberto Coin  
IPPOLITA  
Marco Bicego  
Mikimoto  
Pomellato

## TOP WATCH BRANDS CARRIED

Audemars Piguet  
Panerai

# COUTURE

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